GULF BREEZE CITY COUNCIL
SPECIAL MEETING

DECEMBER 20, 2013
FRIDAY, 9:00 A.M.
COUNCIL CHAMBERS

1. Roll Call

ACTION AGENDA ITEM:

A. Discussion and Action Regarding Purchase of New Lawn Maintenance Equipment for Tiger Point Golf Club

2. Open Forum

3. Adjournment

If any person decides to appeal any decisions made with respect to any matter considered at this meeting or public hearing, such person may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and any evidence upon which the appeal is to be based.

The public is invited to comment on matters before the City Council upon seeking and receiving the recognition from the Chair.

City of Gulf Breeze

MEMORANDUM

To : Mayor and City Council

From : Edwin A. Eddy, City Manager

Date : December 18, 2013

Subject: **Purchase of Grounds Maintenance Equipment for Tiger Point Golf Club**

As we have noted, the last years of operation of Tiger Point by Meadowbrook were marked by an emphasis on the bottom line rather than proper maintenance. This applied to buildings and equipment. As a result, we have mowers, fertilizing equipment, and work carts for the task of maintaining 350 acres of varying types of turf that is in substandard condition. The equipment is on average 8 years old and is in need of replacement.

In the past eleven months we have spent an average of $6,000 per month repairing the mowers, aerators, work carts, top dressers, and seed spreaders that we purchased in "as is" condition from Meadowbrook.

We were advised by our consultants that now is the time to purchase new equipment as market prices are expected to increase an estimated 20% after January 1, 2014.

We recommend the immediate purchase of the equipment listed on Exhibit "A."

Our consultants presented this list of equipment needs to the three leading golf course maintenance equipment manufacturers (John Deere, Jacobsen, and Toro). Each firm was asked to provide a quote on the equipment list based on a commitment to a cash purchase by year end, a 36 month, or 48 month lease.

The prices received are as follows:

	Cash	36 Month	48 Month
John Deere	$679,225	$714,521	$726,748
Jacobsen	$655,000	$696,795	$695,795
Toro	$760,000	$808,679	$825,737

The lowest quote for an all cash purchase is from Jacobsen for $655,000. Jacobsen has the preferred equipment. They offer a four year bumper to bumper warranty and a $5,000 parts credit. Jacobsen also offered to include four walk behind mowers valued at $2,500 each as part of the $655,000 cash deal.

We established a $3,000,000 line of credit from deposits on hand to make the initial purchase of the golf course. We have $277,000 left available for use to make this purchase. We propose to use that amount and $378,000 in additional funds from reserve to finalize this purchase.

RECOMMENDATION:
THAT THE CITY COUNCIL APPROVE THE PURCHASE OF THE EQUIPMENT LISTED ON EXHIBIT "A" FOR $655,000 FROM JACOBSEN.

EXHIBIT "A"

4	Fairway Mowers
4	Greens Mowers
3	Tee Mowers
3	Rough Mowers
3	Trim Mowers
1	Aerator
1	Material Spreader
6	Work Carts
1	Fairway Topdresser
1	Seed Spreader
2	Trap Rakes
1	Spray Rig
4	Walk Behind Mowers

4 year Bumper to Bumper Warranty
$5,000 Parts Credit

City of Gulf Breeze

DEPARTMENT OF PARKS AND RECREATION

Ray Butgereit
Jacobsen

Ray…

December 17, 2013

You and I agree that the 4 walk behind mowers will be delivered to Tiger Point prior to the start of the 2014 growing season.

The following documents represent our agreement subject to City Council's approval when they meet at 9:00 am, Friday, December 20, 2013.

We understand that, following approval, I will have your check available for pick up Friday afternoon, 12/20.

I look forward to working with you.

Sincerely,

Ron Pulley, Director

(850) 934-5140 • FAX (850) 916-4193
800 SHORELINE DRIVE • GULF BREEZE, FLORIDA 32561

Golf Ventures

Golf Ventures, Inc.
6670 Corners Industrial Court
Suite B
Norcross, GA 30518
P: (770) 935-8022

QUOTE

QUOTE # WGQ0002710

BILL TO:
City of Gulf Breeze
1070 Shoreline Drive
Gulf Breeze, FL 32561
P:(850) 934-5100

SHIP TO:
City of Gulf Breeze
City of Gulf Breeze
800 Shoreline Drive
Gulf Breeze, FL 32561

Attention: Borders Revised

	Quantity	Item #	Description	Unit Price	Extended Price	Height of Cut
	3	67981-JAQ	Fairway Mower	34674.00	104022.00	_____
	3	CTFC-CTQ	2x3 fan & canopy (specify colo			
	3	CTB1-CTQ	LF570 adapter bar			
	3	62805-JAQ	Greens Mower	31275.50	93826.50	_____
	9	62833-JAQ	Reel, Eclipse 22" 15 Blade			
	9	68614-JAQ	Roller Mach. Grvd Alum			
	1	544317A-RYN	Aerator Renovaire	7200.00	7200.00	_____
	1	A70-2T-ADA	Turf Spreader 2 Ton Adams	14700.00	14700.00	_____
	2	62304-JAQ	Tee Mower	24469.00	48938.00	_____
	4	68600-JAQ	Rh 9 Bl Greens			
	2	68599-JAQ	Lh 9 Bl Greens			
	3	4266530-TEX	Kit - RBA Conversion 22"			
	6	68614-JAQ	Roller Mach. Grvd Alum			

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	Quantity	Item #	Description	Unit Price	Extended Price	Height of Cut
	1	62304-JAQ	Tee Mower	19972.00	19972.00	_____
	1	62805-JAQ	Greens Mower	31275.50	31275.50	_____
		3	62833-JAQ	Reel, Eclipse 22" 15 Blade		
		3	68614-JAQ	Roller Mach. Grvd Alum		
	1	67981-JAQ	Faiway Mower	43079.00	43079.00	_____
		5	67986-JAQ	11 Blade Fwy Reel Less Frnt Rl		
		5	123268-TEX	Roller Asm		
		5	3006263-TEX	Scraper Roller		
		1	CTFC-CTQ	2x3 fan & canopy (specify colo		
		1	CTB1-CTQ	LF570 adapter bar		
	3	68131-JAQ	Rough Mower AR522	38017.50	114052.50	_____
	3	67069-JAQ	Trim Mowers	23851.50	71554.50	_____

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	Quantity	Item #	Description	Unit Price	Extended Price	Height of Cut
		3	67123-JAQ	Lh Front 30" 7 Blade Reel		
		3	67124-JAQ	Rh Front 30" 7 Blade Reel		
		3	67125-JAQ	Center 30" 7 Blade Reel		
		3	67729-JAQ	(3)30"Grvd/Disc Front Rollers		
	6	618843-CUQ	Haulers (Carts)	8917.00	53502.00	_____
		6	74270G11-CUQ	HITCH, RECIEVER		
		6	617414-CUQ	Sun Canopy (Top) Black		
		6	74492G05-EZQ	Hitch-Clevis		
	1	85441-TRQ	Fairway Top Dresser Cr-10	27925.00	27925.00	_____
		1	86174-TRQ	Widespin Spinner Attchmnt Cr10		
		1	86147-TRQ	Conveyor Attachment		
		1	86149-TRQ	Conveyor Swivel Attachment		
	1	PS-403-VIQ	Spreader W/11.2 Bushel & 950Lb	3428.00	3428.00	_____
	2	42-001D-SMQ	Trap Rake Super Star 2Wd Prime Mover	14645.00	29290.00	_____
		2	42-011-SMQ	40" (102 cm) Front Mounted Man		
		2	13-438Q-SMQ	Standard Bunker Rake Assembly		

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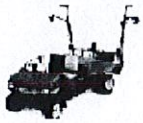

Quantity	Item #	Description	Unit Price	Extended Price	Height of Cut
1	84062-JAQ	300 Gal Self Contained Sprayer	34030.00	34030.00	_____
1	4119056-JAQ	Raven Scs330 Control System			
1	4119061-JAQ	Wheel Drive Speed Sensor For R			
1	4267395-TEX	Actuator, Electric over Hyd. B			
1	4267390-JAQ	Convertible Deluxe Spray Boom,			
1	4119058-JAQ	"Quick Foam Marker System (Les			

Quote Total	696,795.00

*Subject to Gulf Breeze City Council approval on 12/20/13

RENTALS ARE BASED ON LIKE TERM TREASURIES AND ARE SUBJECT TO CHANGE.
RENTALS WILL BE FIXED AT COMMENCEMENT FOR THE LEASE TERM. LEASE SUBJECT TO CREDIT APPROVAL.

Purchase Order #

Notes: *Includes Attachments #1 & #2.

Please sign above to place order as proposed.
Fax signed quote with Heights of Cut completed to:
Golf Ventures @ 770.935.0772

12/17/13
Date

Pricing is valid for 30 days from date of proposal and subject to applicable sales tax. Equipment delivery times may vary based on availability.
Standard 2 year factory warranty on all Jacobsen equipment. Ask your representative about warranty periods of other product lines.

Ray Butgereit **Territory Manager** **( )** **Mobile**

Golf Ventures

Attachment #1

6670 Corners Industrial Court, Suite B
Norcross, GA 30092
(770) 935-8022 (866) 302-3435
Fax: (770) 935-0772
www.golfventuresonline.com

Tiger Point 12-17-13

1070 Shoreline Drive

Gulf Breeze, Fl. 32561

Golf Ventures and its suppliers: Jacobsen, Smithco, Turfco, Adams, Vicon & Cushman will give Tiger Point a 4 year warranty on all defective parts and labor.

Garry Callahan

Vice President

Gulf Ventures, Inc

Attachment #2

Golf Ventures

"Celebrating 25 Years in the Turf Industry"

TIGER POINT GOLF CLUB AND BORDERS GOLF GROUP PRICING:

TOTAL PACKAGE: $ 696,795.00

CASH DISCOUNT: $ 41,795.00

TOTAL CASH PURCHASE PRICE: $ 655,000.00

Payment December 24th, 2013.

Garry Callahan
Vice President
Golf Ventures, Inc.