

**GULF BREEZE CITY COUNCIL
EXECUTIVE SESSION**

DECEMBER 12, 2012
WEDNESDAY 6:30 P.M.
COUNCIL CHAMBERS

**RECENTLY ELECTED COUNCIL MEMBER CHERRY FITCH WILL
BE SWORN IN PRIOR TO THE START OF THE EXECUTIVE SESSION**

ACTION AGENDA ITEMS:

- A. Discussion and Action Regarding Award of Bid for Solid Waste Services
- B. Discussion and Action Regarding Conceptual Approval of Requesting Additional Inmate Squad for Golf Course Maintenance
- C. Discussion and Action Regarding BP Gulf Tourism and Seafood Promotional Fund
- D. Discussion and Action Regarding Adding Red Light Camera at Hwy 98 at Northcliff
- E. Discussion and Action Regarding Staff Recommendation Regarding Municipal Utility and Financial Software RFP
- F. Discussion and Action Regarding City's Cellular Service
- G. Discussion and Action Regarding Replacement of Fluorescent and Incandescent Lighting with Light Emitting Diodes
- H. Discussion and Action Regarding Surplus of Bucket Truck
- L. Information Items

If any person decides to appeal any decisions made with respect to any matter considered at this meeting or public hearing, such person may need to insure that a verbatim record of the proceedings is made, which record includes the testimony and any evidence upon which the appeal is to be based.

The public is invited to comment on matters before the City Council upon seeking and receiving recognition from the Chair.



City of Gulf Breeze

Memorandum

To: Mayor and City Council

From:  Edwin A. Eddy, City Manager

Date: 12/5/2012

Subject: Solid Waste Services

As directed by the City Council, staff issued a Request for Proposals (RFP) for solid waste services (once a week curbside garbage pickup via a cart with side yard pickup as an option, once per week yard trash pickup and bi-weekly pickup of recyclables. We also asked respondents to include a price for optional once a month curb side pickup of bulky items such as furniture or minor construction debris).

Direction from Council was to continue to provide solid waste services for residential and commercial customers via one contractor. This eliminates potential problems arising from two (2) haulers on the street, two billing processes, and two customer service operations for follow up.

A mandatory, pre bid meeting was held with six (6) firms in attendance. Two chose not to participate (ECUA and Dorado Waste) Advanced Disposal submitted a letter advising that they decided not to offer a proposal and we received three complete responses from Allied, our current contractor, Waste Management and Waste Pro. All three are major, national firms well qualified to compete for the City's contract.

The lowest priced proposal overall was submitted by Allied Waste. The prices submitted for standard residential service defined as once a week curbside pickup by cart, once a week pickup of yard trash and bi weekly pickup of recyclables are: \$10.25 per month for Waste Pro and \$10.50 per month for both Allied and Waste Management.

Prices submitted by Allied Waste for commercial pickup are substantially lower than both Waste Pro and Waste Management. Please see the attached summary sheets from the three responses for more detail.

To further illustrate the cost savings contained in the proposal by Allied, we prepared the attached tabulation. This summary was developed using the current customer numbers and the service utilized. (We multiplied the number of curbside and side yard residential accounts times the rates submitted and the number of commercial accounts with container sizes and pickup frequency included).

The Allied proposal with compressed natural gas fuel is \$21,033 per month compared to \$22,248 for Waste Management and \$22,289 for Waste Pro. The total for commercial pickup by Allied CNG is \$25,092 with \$32,975 for Waste Management and \$31,908 for Waste Pro.

Allied agreed to include four pickups of bulk, non yard trash items per year in their cost. Waste Pro and Waste Management would include pickup of bulk items each week on yard trash day. Staff prefers the quarterly bulk pickup because not that many customers would utilize the weekly bulk pickup and those that do would result in bulk items at curbside with increased frequency.

In summary, Allied Waste has the overall lowest cost service proposal. They are our current contactor which means a seamless transition to a new contract. We have experienced very few customer concerns with service provided by Allied. Provisions of quarterly bulk pickup is preferable to weekly.

RECOMMENDATION:

THAT THE CITY COUNCIL SELECT ALLIED WASTE AS THE CITY'S SOLID WASTE HAULER FOR A FIVE YEAR CONTRACT AND DIRECT STAFF AND THE CITY ATTORNEY TO FINALIZE A CONTRACT FOR SERVICE AND AUTHORIZE THE MAYOR TO SIGN THE CONTRACT.

Memo

To: Edwin Eddy, City Manager
From: Steve Milford
Date: December 3, 2012
Re: Result of Solid Waste RFP



In October 2012, at the direction of the City Council, staff prepared a Request for Proposal (RFP) for the City's solid waste service consisting of combined residential waste, commercial waste and recycling collection services. The RFP stipulated that non-kart commercial services (ie dumpster service) would be billed directly to commercial customers by the contractor for both service and disposal (alleviating the administrative costs of rebilling by the City and enabling the contractor to increase productivity by mixing in and out of City commercial customers on the same route). The RFP also requested two additive alternatives be addressed:

- 1) providing residential curbside pickup of bulk materials at least once a month; and,
- 2) providing actual weight measurement systems for commercial customers to improve disposal cost accuracy.

Six firms qualified to bid by attending the mandatory pre-bid meeting. ECUA and Dorado Waste Services attended but did not submit a response; Advanced Disposal submitted a "no-bid" response. The accompanying analysis addresses the responses provided by Allied (our current contractor), Waste Management and Waste Pro, all three of whom submitted complete, qualifying bid proposals. All three firms are major national or regional firms with good reputations in this area and a demonstrated commitment to safety and professionalism. None of the responses addressed item 2) above.

While the responses yielded a clear low total-cost provider for both continuation of current service levels and for the bulk alternative, numerous additional commitments and offers were included in the proposals that should be noted and perhaps considered in determining the award of this franchise. The detail bid sheets are attached for residential and commercial alternatives. In the attached matrix, those bids have been applied to the existing customer base (as described in the RFP) to calculate 'typical' full monthly costs. (Excludes commercial kart and recycling services and transfer station services.) Note that Waste Management and Waste Pro did not provide residential rates that excluded bulk pickup services; their baseline residential service includes *weekly* pickup of bulk items on the same day as yard-waste collection.

Notes on Residential Bulk Pick Up Service:

Currently the City has opted-out of residential bulk collection in part to achieve a lower monthly cost for residential services; partially in consideration of reducing the prospect of “junk lining the streets waiting for collection”; and, partially due to the availability to residents of bulk disposal at the waste transfer station. Of the requests for changes in service suggested by residents over the past several years, expanded/“free” bulk collection service is common. (Note that many of those suggestions were made by residents who had assumed that full bulk collection was available and had been informed that they must take their furniture/cabinets/etc to the transfer station.)

PRO	CON
Expanded service offering	Higher monthly cost
Reduce pulls at transfer station	Bulk waste at curbside
Easier to dispose of bulk waste	Invites cruising for 2 hand castoffs
	Some items ineligible/contractor misuse

On Call Bulk charges per RFP – minimum charge for special trip to collect bulk waste at residence.
 Current : \$60, **Allied**: \$20, **Waste Management**: No Charge (incl E-Waste and Appliances), **Waste Pro**: \$15

Residential service notes, offers and sweeteners:

- Waste Pro** – will use a CNG vehicle for residential collection once fueling station is operational.
- Waste Pro** – uses hand loading for residential trash collection to ensure any excess is collected as well.
- Waste Pro** – includes bulk waste collection weekly on same day as yard waste.
- Waste Pro** – City access to Waste Pro’s issue reporting and tracking software.
- Waste Management** – includes bulk collection weekly on same day as yard waste including E-waste.
- Waste Management** – converting Okaloosa fleet to CNG in 2013.
- Waste Management** – 10% discount to residents on ‘bagster’ program (\$89.10, 3 yd disposable bulk service).
- Waste Management** – *ALTERNATIVE*: inclusion of recycling rewards program (gift cards based on recycling performance) [increased residential cost of \$.49 per household per month].
- Allied** – *ALTERNATIVE*: use of CNG residential collection vehicle with fuel purchased from City. Estimated savings in fuel costs reflected in lower residential rates [lowers residential costs \$.52 / month].

Commercial service notes, offers and sweeteners:

- Waste Management** – Free inclusion of 64 gal. recycling container with all dumpster service 4 yd or more.
- Waste Management** – Florescent light collection boxes for commercial and transfer station.
- Allied** – Rates quoted are ‘not to exceed’; lower rates may apply based on waste density.
- Allied** – offers over/under commercial container for recycling and waste in single container footprint

Transfer Station service notes, offers and sweeteners:

- Waste Management** – E-Waste container for transfer station – no charge for pulls.
- Waste Management** – Plan for substituting 30 yard compactor to reduce loads.

General / City service notes, offers and sweeteners:

- Waste Pro** – voluntarily increase franchise fee from 8% to 12% (increases franchise revenue \$1,500 to \$2,000 per month).
- Waste Management** – 1 free solar power compactor for parks (approx. 1 yard capacity).
- Waste Management** – 25 free bagster bags for use or distribution (retail approx. \$25 each)
- Allied** – continued free service to support civic events

Bid Headings

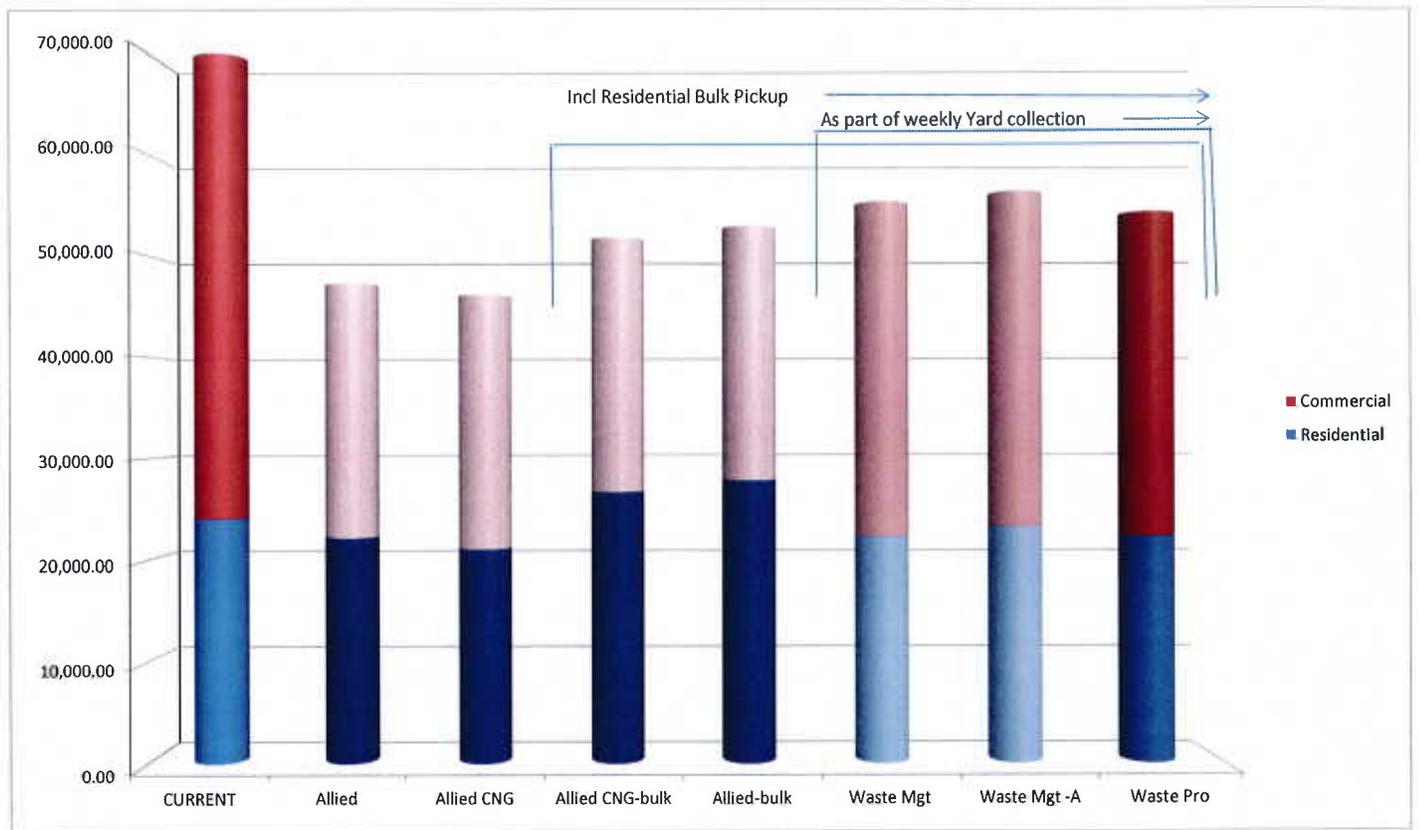
Current:	Residential and Commercial Rates in place as of December 2012
Allied:	Allied's Basic Residential and Commercial Bid
Allied Alt-CNG:	Alternative Bid for Residential Rates using CNG fueled vehicle(s) (unsolicited)
Allied bulk:	Requested Additive Alternative 1 x per month residential bulk collection
Allied CNG-bulk:	Alternative CNG Bid in combination with Residential bulk additive alternative
Waste Pro:	Waste Pro's Basic Residential and Commercial Bid (incl weekly bulk collection)
Waste Mgmt:	Waste Management's Basic Residential and Commercial Bid (incl weekly bulk)
Waste Mgmt-Alt:	Includes costs for residential recycling incentive program (unsolicited)

Note that residential rates in the figures below are for cost of contractor service only and do not include disposal costs (which are collected and paid direct to the Santa Rosa county landfill by the City.) (R- residential, C – commercial).

Monthly	No Residential Bulk Collection			Includes Residential Bulk Collection (Allied – monthly, others – weekly)				
	Current	Allied	Allied Alt-CNG	Allied CNG-bulk	Allied bulk	Waste Mgt	Waste Mgt -Alt	Waste Pro
R-CurbSide	11.35	10.50	9.98	12.63	13.15	10.50	10.99	10.25
R-Sideyard	15.46	14.71	13.60	16.25	17.36	15.00	15.49	19.65
R-Sideyard Sr / Disabled	13.92	9.46	9.12	11.77	12.11	10.50	10.99	10.99
C-4yd 1xwk	152.30	71.50	71.50	71.50	71.50	103.95	103.95	108.15
C-8yd 2xwk	406.10	208.35	208.35	208.35	208.35	280.67	280.67	257.61
Citywide Estimated Costs per Month *								
Residential	24,076.12	22,169.18	21,033.44	26,651.44	27,787.18	22,248.00	23,262.30	22,289.10
Commercial	45,792.68	25,092.47	25,092.47	25,092.47	25,092.47	32,975.24	32,975.24	31,907.74
Total	69,868.80	47,261.65	46,125.91	51,743.91	52,879.65	55,223.24	56,237.54	54,196.84
% Change	Base	-32.36%	-33.98%	-25.94%	-24.32%	-20.96%	-19.51%	-22.43%

* Excludes commercial karts and commercial recycling estimates.

	CURRENT	Allied	Allied CNG	Allied CNG-bulk	Allied-bulk	Waste Mgt	Waste Mgt -A	Waste Pro
Residential	24,076.12	22,169.18	21,033.44	26,651.44	27,787.18	22,248.00	23,262.30	22,289.10
w/ bulk	n/a	27,787.18	26,651.44	26,651.44	27,787.18	22,248.00*	23,262.30*	22,289.10*
Commercial	45,792.68	25,092.47	25,092.47	25,092.47	25,092.47	32,975.24	32,975.24	31,907.74
disp \$/yd	\$ 39.23	28.11	28.11	28.11	28.11	33.52	33.52	23.60
Total	69,868.80	47,261.65	46,125.91	51,743.91	52,879.65	55,223.24	56,237.54	54,196.84
Total w/bulk	n/a	52,879.65	51,743.91	51,743.91	52,879.65	55,223.24	56,237.54	54,196.84
% chg Res	--	-7.92%	-12.64%	10.70%	15.41%	-7.59%	-3.38%	-7.42%
% chg Com	--	-45.20%	-45.20%	-45.20%	-45.20%	-27.99%	-27.99%	-30.32%
Total Chg		-32.36%	-33.98%	-25.94%	-24.32%	-20.96%	-19.51%	-22.43%
Franchise Fee to City	4,514.93	3,277.07				3,601.18		5,445.66**



	CURRENT	Allied	Allied CNG	Allied CNG-bulk	Allied-bulk	Waste Mgt	Waste Mgt -Alt	Waste Pro
Residential	24,076.12	22,169.18	21,033.44	26,651.44	27,787.18	22,248.00	23,262.30	22,289.10
Commercial	45,792.68	25,092.47	25,092.47	25,092.47	25,092.47	32,975.24	32,975.24	31,907.74
Total	69,868.80	47,261.65	46,125.91	51,743.91	52,879.65	55,223.24	56,237.54	54,196.84
Total Chg		-32.36%	-33.98%	-25.94%	-24.32%	-20.96%	-19.51%	-22.43%

ALCIED

EXHIBIT A
SCOPE OF SERVICES - RESIDENTIAL

Normal Residential Services – Curbside Collection (multiple containers on some accounts)
Monthly Cost Per Account
(Excludes Disposal Costs; Includes providing, repairing & replacing 96 gallon kart containers for both Class I and recyclable collection – minimum of 1 each (2 total) per household account)

\$5.74* 1 x Week Household Waste Pickup – curbside kart
(this rate is to include side yard service for seniors and disabled households)

\$9.95 1 x Week Household Waste Pickup collected from side yard

\$1.87 1 x every 2 Week Mixed Recyclable Collection & Processing – curbside kart

\$2.89 1 x Week Household Yard Waste Collection not to exceed 2 yd³

\$20.00 On Call Bulk Yard or Class III collection (direct bill) per minimum with large amounts negotiated with resident.

Additive Alternative:

\$2.65 1x monthly Bulk Yard or Class III collection (service only, disposal paid by City)

Other residential services offered:

Monthly Costs	Service	Min # Accts
<u>*\$5.18</u>	<u>1x Week for side yard cart service for seniors and disabled</u>	<u>one</u>
<u>\$1.68</u>	<u>Every 2 week side yard recycling for seniors and disabled</u>	<u>one</u>
<u>\$2.60</u>	<u>1x Week for Yard Waste service for seniors and disabled</u>	<u>one</u>
<u>\$3.00</u>	<u>Additional Carts serviced curbside</u>	<u>one</u>
<u>\$6.00</u>	<u>Additional Carts serviced side yard</u>	<u>one</u>
<u>\$9.95</u>	<u>1 x every 2 Week Mixed Recyclable Collection & Processing – side yard kart</u>	<u>one</u>

Accepted

EXHIBIT A

SCOPE OF SERVICES – COMMERCIAL

Monthly Service Costs for
Commercial Waste Collection & Disposal

	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk
2 Yd ³	\$48.80	\$63.40	\$98.35	\$126.00	\$157.25
4 Yd ³	\$71.50	\$113.85	\$166.10	\$221.40	\$271.85
6 Yd ³	\$96.10	\$162.95	\$234.20	\$306.00	\$380.50
8 Yd ³	\$121.32	\$208.35	\$302.40	\$395.55	\$490.05
30 Yd ³ Rolloff	\$191.75	\$383.50	\$575.25	\$767.00	\$958.75
6 Yd ³ Compactor	\$164.10*	\$298.56*	\$436.20*	\$576.00*	\$436.50*
30 Yd ³ Compactor	\$191.75*	\$383.50*	\$575.25*	\$767.00*	\$958.75*

PER PULL

PER PULL

*Customer owned Compactor

Disposal Costs for
Above Commercial Waste Collection & Disposal Rates*

	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk
2 Yd ³	\$11.00	\$22.00	\$34.00	\$45.00	\$56.00
4 Yd ³	\$22.00	\$45.00	\$68.00	\$90.00	\$113.00
6 Yd ³	\$34.00	\$68.00	\$101.00	\$135.00	\$169.00
8 Yd ³	\$45.00	\$90.00	\$135.00	\$180.00	\$225.00
30 Yd ³ Rolloff	\$32.00 per ton				
6 Yd ³ Compactor	\$102.00	\$204.00	\$303.00	\$405.00	\$507.00
30 Yd ³ Compactor	\$32.00 per ton				

*Disposal costs will only be adjusted with rate changes at Santa Rosa County landfill; not subject to CPI. (Allied Waste based the Disposal cost on the current rate of \$32.00 per ton at Central Landfill)

Monthly Costs for Commercial Recycling & Processing
(1 x weekly pickup)

		3 x wk*	5 x wk*
\$8.43	Kart (residential size)		
\$30.45	2 Yd ³	\$ 54.56*	\$ 90.93*
\$42.63	4 Yd ³	\$ 82.12*	\$141.86*
\$54.33	6 Yd ³	\$ 98.67*	\$172.79*
\$54.33	6 Yd ³ Compactor	\$ 98.67*	\$172.79
\$72.85*	8 Yd ³	\$119.72*	\$222.20*

*not requested but offered

Other commercial services offered:

Monthly Costs Service
Varies Allied Waste is the Area leader in implementing Single Stream Recycling and we will provide solid waste and recycling management to all commercial customers, at no cost to the customer or City. Our Commercial rates are based on "Not to Exceed" rates and we will be able to offer a business that does not have room for a recycling container a rate based on the actual debris that is being disposed of, i.e. if a business is producing light weight material that cannot be recycled we have the option of a lower rate. Allied Waste will also be able to offer donated services, at our discretion, i.e. Quarter Back Club, Community Clean-Ups, Non-Profits and Schools at no-cost or exchange for advertising and marketing.

EXHIBIT A
ALTERNATE PROPOSAL UTILIZING A CURRENT YEAR COMPRESSED
NATURAL GAS RESIDENTIAL SIDE LOADING TRUCK FOR HOUSEHOLD
WASTE AND RECYCLING COLLECTION
SCOPE OF SERVICES - RESIDENTIAL

Allied Waste has the ability to purchase Compressed Natural Gas (CNG) from The City of Gulf Breeze for an estimated annual amount exceeding \$18,000.00. This Alternate Proposal assumes the City CNG (fast fuel) fueling station is constructed and operational on or about Q3 2013. Allied Waste Services would require 4-6 month lead-time from opening of City owned CNG fueling station facility in order to procure the CNG garbage collection truck. The Alternate Proposal rates would go into effect beginning the next month after placing the CNG truck into service.

Normal Residential Services – Curbside Collection (multiple containers on some accounts)

Monthly Cost Per Account

(Excludes Disposal Costs; Includes providing, repairing & replacing 96 gallon kart containers for both Class I and recyclable collection – minimum of 1 each (2 total) per household account)

\$5.45* 1 x Week Household Waste Pickup – curbside kart
 (this rate is to include side yard service for seniors and disabled households)

\$9.07 1 x Week Household Waste Pickup collected from side yard

\$1.78* 1 x every 2 Week Mixed Recyclable Collection & Processing – curbside kart

\$2.75* 1 x Week Household Yard Waste Collection not to exceed 2 yd³

\$20.00 On Call Bulk Yard or Class III collection (direct bill) per minimum with large amounts negotiated with resident.

Additive Alternative:

\$2.65 1x monthly Bulk Yard or Class III collection (service only, disposal paid by City)

Other residential services offered:

Monthly Costs	Service	Min # Accts
<u>*\$4.92</u>	<u>1x Week for side yard cart service for seniors and disabled</u>	<u>one</u>
<u>*\$1.60</u>	<u>Every 2 week side yard recycling for seniors and disabled</u>	<u>one</u>
<u>*\$2.60</u>	<u>1x Week for Yard Waste service for seniors and disabled</u>	<u>one</u>
<u>\$2.85</u>	<u>Additional Carts serviced curbside</u>	<u>one</u>
<u>\$5.70</u>	<u>Additional Carts serviced side yard</u>	<u>one</u>
<u>\$9.07</u>	<u>1 x every 2 Week Mixed Recyclable Collection & Processing – side yard kart</u>	<u>one</u>

Section One -

Waste Management

EXHIBIT A

SCOPE OF SERVICES – RESIDENTIAL

Normal Residential Services – Curbside Collection (multiple containers on some accounts)
Monthly Cost Per Account
Class I and recyclable collection – minimum of 1 each (2 total) per household account

- 6.24 1 x Week Household Waste Pickup – curbside kart
- 10.74 1 x Week Household Waste Pickup collected from side yard
- 2.15 1 x every 2 Week Mixed Recyclable Collection & Processing – curbside kart
- 2.11 1 x Week Household Yard Waste Collection not to exceed 2 yd
- No Charge On Call Bulk Yard or Class III Collection (direct bill) per week. See explanation below.

Additive Alternative:

No Charge 1 x monthly Bulk Yard or Class III collection (service only, disposal paid by City)
Offering is for **weekly** Bulk Yard or Class III Collection scheduled with call or email to local customer service. Collection will be scheduled on same day as Household Yard Waste. Limited to 2 yds bulk without appliance items. See additional services below that will provide for appliance and E waste collection.

Other residential services offered:

Monthly Costs	Service	Min # Accts
<u>\$ 0.55</u>	<u>Recycling Reward Program - OPTIONAL</u>	<u>100%</u>
<u>\$89.10</u>	<u>Bagster @ 10% discount for residential customers</u> <u>First 25 bags provided to the City at NO BAG CHARGE</u>	<u>each</u>
<u>\$ 3.25</u>	<u>Extra kart – curbside</u>	<u>each</u>
<u>\$ 7.25</u>	<u>Extra kart – side yard</u>	<u>each</u>
<u>\$ 6.55</u>	<u>1 x every 2 Week Mixed Recyclable – Side Yard</u>	<u>each</u>
<u>NO CHARGE</u>	<u>1 x weekly appliance and E waste collection curbside,</u> <u>on call, schedule on Bulk and Yard Waste Collection</u> <u>day. Limit one appliance and one E waste item per</u> <u>week.</u>	<u>100%</u>
<u>NO CHARGE</u>	<u>Contractor provided E waste container located at the</u> <u>City Transfer Station for those not scheduling curbside</u> <u>Service or for those with more than one item. This</u> <u>E Waste container will be considered as one of the</u> <u>18 no charge loads required in the RFP. No disposal</u> <u>charges will apply to this container for the City.</u>	<u>100%</u>



EXHIBIT A

SCOPE OF SERVICES – COMMERCIAL

Waste Management

Monthly Services Costs for
Commercial Waste Collection & Disposal

	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk
2 Yd	81.68	154.37	226.92	299.53	371.42
4 Yd	103.95	196.47	288.80	381.22	472.71
6 Yd	126.23	238.57	358.69	462.91	574.01
8 Yd	148.50	280.67	412.58	544.60	675.31
30 Yd Rolloff	822.00	1619.00	2364.00	3048.00	3702.00
6 Yd Compactor	197.26	381.00	564.53	748.15	930.68
30 Yd Compactor	822.00	1619.00	2364.00	3048.00	3702.00

*96 gallon kart for commercial use serviced 1 x weekly \$22.35

Disposal Costs for
Above Commercial Waste Collection & Disposal Rates*

	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk
2 Yd	25.32	47.85	70.34	92.84	115.13
4 Yd	32.22	60.90	89.52	118.17	146.53
6 Yd	39.13	73.95	108.70	143.49	177.92
8 Yd	46.03	87.00	127.89	168.81	209.32
30 Yd Rolloff	As Incurred				
6 Yd Compactor	74.30	148.60	222.90	297.20	371.50
30 Yd Compactor	As Incurred				

*Disposal costs will only be adjusted with rate changes at Santa Rosa County landfill; not subject to CPI.

Monthly Costs for Commercial Recycling & Processing
(1 x weekly pickup)

<u>18.35</u>	Kart (residential size)
<u>55.00</u>	2 Yd
<u>70.00</u>	4 Yd
<u>85.00</u>	6 Yd
<u>100.00</u>	8 Yd
<u>125.00</u>	6 Yd Compactor

Other commercial services offered:

<u>Monthly Costs</u>	<u>Service</u>
<u>\$150 ea</u>	<u>Additional 30 Yd containers after first 18 for Convenience Center</u>
<u>NO CHARGE</u>	<u>Provide Lampracker Packing Box quarterly to the City of Gulf Breeze</u>
<u>\$325</u>	<u>30 yd Compactor Rental</u>
<u>\$150</u>	<u>6 yd FEL Compactor Rental</u>
<u>NO CHARGE</u>	<u>WM will provide 64 gallon recycle karts for all commercial customers with 4 yd or greater service</u>

EXHIBIT A
SCOPE OF SERVICES – RESIDENTIAL – ALTERNATE PROPOSAL #1

Waste Ngut - Act

Normal Residential Services – Curbside Collection (multiple containers on some accounts)
Monthly Cost Per Account
Class I and recyclable collection – minimum of 1 each (2 total) per household account

<u>6.24</u>	1 x Week Household Waste Pickup – curbside kart
<u>10.74</u>	1 x Week Household Waste Pickup collected from side yard
<u>2.64</u>	1 x every 2 Week Mixed Recyclable Collection & Processing – curbside kart
<u>2.11</u>	1 x Week Household Yard Waste Collection not to exceed 2 yd
<u>No Charge</u>	On Call Bulk Yard or Class III Collection (direct bill) per <u>week</u> . See explanation below.

Additive Alternative:

No Charge 1 x monthly Bulk Yard or Class III collection (service only, disposal paid by City)
Offering is for **weekly** Bulk Yard or Class III Collection scheduled with call or email to local customer service. Collection will be scheduled on same day as Household Yard Waste. Limited to 2 yds bulk without appliance items. See additional services below that will provide for appliance and E waste collection.

Other residential services offered:

Monthly Costs	Service	Min # Accts
<u>NO CHARGE</u>	<u>Recycling Reward Program – Included in the Mixed Recycle</u>	<u>100%</u>
<u>\$89.10</u>	<u>Bagster @ 10% discount for residential customers First 25 bags provided to the City at NO BAG CHARGE</u>	<u>each</u>
<u>\$ 3.25</u>	<u>Extra kart – curbside</u>	<u>each</u>
<u>\$ 7.25</u>	<u>Extra kart – side yard</u>	<u>each</u>
<u>\$ 7.05</u>	<u>1 x every 2 Week Mixed Recyclable – Side Yard</u>	<u>each</u>
<u>NO CHARGE</u>	<u>1 x weekly appliance and E waste collection curbside on call, schedule on Bulk and Yard Waste Collection day. Limit one appliance and one E waste item per week.</u>	<u>100%</u>
<u>NO CHARGE</u>	<u>Contractor provided E waste container located at the City Transfer Station for those not scheduling curbside Service or for those with more than one item. This E Waste container will be considered as one of the 18 no charge loads required in the RFP. No disposal charges will apply to this container for the City.</u>	<u>100%</u>

WM offers to provide a 40 yd receiver container and compactor at the City Transfer Station. Every compactor load represents 4 of the 18 hauls required in this RFP should the City select this option. City responsible for disposal and power disconnect to compactor unit.



**EXHIBIT A
SCOPE OF SERVICES - RESIDENTIAL**

Normal Residential Services - Curbside Collection (multiple containers on some accounts)
Monthly Cost Per Account
(Excludes Disposal Costs; Includes providing, repairing, & replacing 96 gallon kart containers for both Class I and recyclable collection - minimum of 1 each (2 total) per household account)

\$ 5.60 1x Week Household Waste Pickup - curbside kart
(this rate is to include side yard service for seniors and disabled households)

\$ 15.00 1x Week Household Waste Pickup collected from side yard

\$ 2.40 1x every 2 Week Mixed Recyclable Collection & Processing - curbside kart

\$ 2.25 1x Week Household Yard Waste Collection not to exceed 2 cubic yards

\$ 15.00 On Call Bulk or Class III collection (direct bill) per Cubic Yard

Additive Alternative:

N/C 1x Monthly Bulk Yard or Class III collection (service only, disposal paid by City)
(Above rates include 1x Week Household Bulk Pickup At No Additional Charge)

Other residential services offered:

Monthly Costs	Service	Min # of Accounts
_____	_____	_____
_____	_____	_____
_____	_____	_____

Waef Pro

EXHIBIT A

SCOPE OF SERVICES - COMMERCIAL

Monthly Service Costs for
Commercial Waste Collection & Disposal

	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk
2 Yd	\$ 82.59	\$ 111.11	\$ 139.62	\$ 176.00	\$ 220.25
4 Yd	\$ 108.15	\$ 149.45	\$ 213.37	\$ 286.12	\$ 345.12
6 Yd	\$ 134.71	\$ 206.48	\$ 290.06	\$ 371.67	\$ 459.18
8 Yd	\$ 164.89	\$ 257.61	\$ 363.80	\$ 468.02	\$ 576.18
<i>PER PICKUP</i> 30 Yd Rolloff	\$ 225.00	\$ 450.00	\$ 675.00	\$ 900.00	\$ 1,125.00
6 Yd Compactor	\$ 134.71	\$ 206.48	\$ 290.06	\$ 371.67	\$ 459.18
<i>PER PICKUP</i> 30 Yd Compactor	\$ 250.00	\$ 500.00	\$ 750.00	\$ 1,000.00	\$ 1,250.00

Disposal Costs for
Above Commercial Waste Collection & Disposal Rates*

	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk
2 Yd	\$ 9.44	\$ 18.88	\$ 28.32	\$ 37.76	\$ 47.20
4 Yd	\$ 18.88	\$ 37.76	\$ 56.64	\$ 75.52	\$ 94.39
6 Yd	\$ 28.32	\$ 56.64	\$ 84.95	\$ 113.27	\$ 141.59
8 Yd	\$ 37.76	\$ 75.52	\$ 113.27	\$ 151.03	\$ 188.79
30 Yd Rolloff	As Incurred				
6 Yd Compactor	\$ 70.80	\$ 141.59	\$ 212.39	\$ 283.18	\$ 353.98
30 Yd Compactor	As Incurred				

*Disposal costs will only be adjusted with rate changes at Santa Rosa County landfill; not subject to CPI

Monthly Costs for Commercial Recycling & Processing
(1 x weekly pickup)

- \$ 26.00 Kart (residential size)
- \$ 50.00 2 Yd
- \$ 60.00 4 Yd
- \$ 70.00 6 Yd
- \$ 80.00 8 Yd
- \$ 70.00 6 Yd Compactor

Other commercial services offered:

Monthly Costs	Service
\$ 26.00	Commercial Hand Load Rate One Time Per Week

Memo

TO: Edwin A. Eddy, City Manager

FROM: Vernon L. Prather, Director of Public Services *V.P.*

DATE: December 3, 2012

RE: Conceptual approval of requesting additional inmate squad for Golf Course maintenance

Staff has been exploring the concept and feasibility of establishing an additional inmate work squad for maintenance work on the Tiger Point course and other utility property such as WWTP, Field Operations and Spray Fields.

The addition of the Golf Course, 350 acres, increases the required labor effort to warrant the additional inmate squad.

The new inmate squad would consist of a guard and 5 – 11 inmates (based on availability) and be tasked with daily maintenance activities such as; fence cleaning & repair, mowing, lake shoreline trimming, tree planting & trimming, etc.

The City's current contract with the State of Florida requires the City to fund the cost of the guard, which is budgeted at \$58,004.00 for F/Y 2013. Transportation costs are estimated at \$12,500 annually. Our current inmate work squad provides annual labor savings of approximately \$345,000 to the city in reduced labor costs.

RECOMMENDATION: City Council conceptually approve the establishment of an additional inmate squad from the State of Florida Department of Corrections and authorize staff to prepare the necessary documentation for submission.

VLP/ohl

Attach.



City of Gulf Breeze

TO: Edwin A. Eddy, City Manager
FROM:  David J. Szymanski, Assistant City Manager
DATE: December 5, 2012
SUBJECT: BP Gulf Tourism and Seafood Promotional Fund

A \$57 million dollar fund, the Gulf Tourism and Seafood Promotional Fund was established to promote tourism and the seafood industries in the Gulf Coast areas impacted by the Deepwater Horizon Incident. The primary purpose of this Promotional Fund was for the support of programs directed to advertising, promotion and /or marketing. Applications could be submitted by public, quasi-public, non-profit or other entities or organizations located within the Gulf States. Deadline was October 5, 2012.

The City of Gulf Breeze submitted an application request with the assistance of Ideaworks, LLC, a full service marketing communications agency. Our application was formulated around the idea of promoting tourism in Gulf Breeze. The amount requested was \$296, 000. Grant Funds would purchase art sculptures and amenities for permanent display to attract visitors, artists, and students to Gulf Breeze.

On November 12, 2012, it was announced that 110 Gulf Coast organizations that will get more than \$45,000,000 in the initial round of allowing grants from a \$57,000,000 fund, known as Gulf Tourism & Seafood Promotional Fund. In excess of 350 applications for grant were considered for the grant for promoting gulf tourism as well as seafood. There were only 110 applicants accepted. The City was not one of the awards.

Louisiana non-profit groups and federal government agencies got the largest grant payouts. In Louisiana, 43 organizations received \$15,961,554. In the state of Alabama, 21 organizations were granted a sum of \$8,337,180. Florida organizations got \$13,361,016 from the Gulf Tourism & Seafood Promotional Fund. Among the Gulf Coast States, the least grant amount was given to Mississippi. In Mississippi, 13 organizations shared a total grant payout of \$6,006,650.

The Santa Rosa Tourist Development Council's application was accepted. They will receive a \$491,000 grant per year for two years. Initially unaware of any type of funding, SR TDC was notified only ten days before the deadline about the fund. The funds will be used to promote tourism in the entire county. Gulf Breeze will receive some benefit from the advertising and promotion because we are located in the county.

When these awards were announced, Deepwater Horizon Claims Administrator Patrick A. Juneau that it was just the first round of grants from the Gulf Tourism and Seafood Promotional Fund. Staff is presently working with Ideaworks, LLC to prepare another application for this funding. Staff is also going to assist the Gulf Breeze Area Chamber of Commerce in the process as well as developing an application made directly from the Gulf Breeze TDC.

RECOMMENDATION: That the City Council direct staff to continue to monitor the BP Tourism and Seafood Promotion Grant process and to work with Ideaworks, LLC on additional applications for funding.



City of Gulf Breeze

Police Department

Robert C. Randle
Chief of Police

Richard Hawthorne
Deputy Chief of Police

November 29, 2012

To: Edwin Eddy, City Manager

From: ^{RR} Robert Randle, Chief of Police

Re: Red light camera addition

Sensys America, LLC. conducted a survey of the Fairpoint/Northcliff and Highway 98 intersection in the city that does not currently have cameras to determine how many violations are occurring at those locations. Cameras were placed at Northcliff and Highway 98 eastbound and westbound on November 11th.

The data accumulated by those cameras were analyzed and the results showed 53 violations of the red light in a 16-hour period. The same location was analyzed in 2011 and there were 54 violations at that time. The conclusion one reaches when reviewing the data is that a camera at the Fairpoint/Northcliff intersection on Highway 98 is warranted and should be installed.

The contract with Sensys America, LLC. and the City of Gulf Breeze already includes a provision for them to install cameras at that location and the cost of the cameras is slightly more than the Daniel Drive light because of site development costs for the vendor. They will have to run conduits, place footings and conduct the necessary engineering for that activity. It will also be necessary to obtain a permit from FDOT for the placement of red light cameras at that location. The performance of our cameras at Daniel Drive indicates the project will be cost feasible and the contract provides that the cameras must pay for themselves or they can be removed. There will be no negative cost to the city for the project.

As soon as we receive approval from city council, Sensys America, LLC. can be directed to proceed with this portion of the project.

Recommendation: That city council approves the recommendation to add red light enforcement cameras at the Fairpoint/Northcliff traffic light intersection and direct staff to implement the project in a timely manner.



Memo

To: Edwin Eddy, City Manager
From: Steve Milford
Date: Dec 4, 2012
Re: Staff Recommendation regarding municipal utility and financial software RFP



In August 2012, during the annual budget review process, the Council directed staff to issue a Request for Proposal (RFP) to evaluate municipal, utility and financial software alternatives. An internal committee of eight staff reviewed the 10 initial RFP responses and short-listed four firms for on-site presentations. After review of the day-long presentations by each of the four short-listed software companies (Sungard, Tyler, Edmunds and BS&A) the committee members unanimously recommended that the City pursue a final agreement with BS&A software of Michigan.

Currently the City pays some \$65,000 per year for online access to the Sungard software that has been in place since 1995. Rather than an annual license, BS&A's proposal is for purchase of their software (allowing for unlimited users), and after significant installation and training costs, the annual cost will drop to approximately \$12,560 per year (which is limited in annual increases to the national CPI increase). Total purchase cost, installation, data transition, hardware and 30 days of on-site training total \$138,105, which BS&A proposed to enable payment over 3 years interest free. In the first year, no maintenance fee is charged so the annual costs will be as follows:

2013 - \$64,035 * (some overlap with Sungard fees will occur)
2014 - \$58,595
2015 - \$58,595
2016 - \$12,560 (plus CPI increase if applied)

*Includes \$6,000 in potential custom programming costs and \$12,000 in additional hardware costs for new City servers.

BS&A offers a one year, full refund pledge of satisfaction.

Both short-term and long-term, this proposal offers the City substantial savings relative to our current contract, and the committee believes that the BS&A software can improve staff productivity, customer responsiveness, increase financial reporting flexibility, and may enable lower costs relating to the audit and the City's Comprehensive Annual Financial Report production.

Recommendation:

That the City Council approve the staff recommendation and select BS & A Software of Bath, Michigan and authorize the City Manager to execute the software agreement subject to review by City Attorney.

RFP Costs from:	Year 1	Year 2	Year 3	Year 4	Year 5	5 Year Total
ADG – On Site	\$65,000	\$65,000	\$42,594	\$8,700	\$8,700	\$189,994
B S & A – On Site*	36,655	47,755	47,755	11,585	11,810	155,560
Edmunds – On Site**	56,700	11,819	11,819	11,819	11,819	103,976
Freedom – Saas (Saas=Software As A Service)	65,000	66,950	68,959	71,027	73,158	345,094
Logics - OnSite	140,909	13,014	13,665	14,348	15,066	194,002
Logics - Saas	115,640	28,800	28,800	28,800	28,800	230,840
Springbrook – On Site	60,833	60,833	60,833	60,833	60,833	304,165
Sungard - Saas	203,077	64,992	64,992	64,992	64,992	462,765
Tyler - OnSite	53,954	53,954	53,954	53,954	53,954	269,770
Tyler - Saas	52,637	52,637	52,637	52,637	52,637	263,185

* An additional module and additional training (Work Orders) was added to the original proposal which accounts for the difference between the original proposal costs and final recommended software cost.

** Although Edmunds was a shortlisted finalist, the committee unanimously found that the BS&A software offered more ease of use, faster response, and a better overall fit with our desired features and capabilities.

Included BS&A modules in this procurement are:

- Utility Billing (including Service Orders)
- Business Licensing
- Building Department (Planning Review and Code Enforcement)
- Internet Services (online customer account information and payments)
- Work Orders (non-utility based task creation, assignment and tracking)***
- Purchase Orders
- Fixed Assets
- Accounts Payable
- Cash Receipting (including 3 sets of cash drawer and scanner hardware)
- Misc Receivable (non-utility billing)
- General Ledger

*** Not currently licensed from Sungard, nor part of original RFP request. Added at recommendation of Public Works (Streets).

Preliminary estimates for conversion schedules, training and installation indicate a April / May timeframe for switchover.

Proposal for Software and Services, Presented to...

City of Gulf Breeze, Santa Rosa County FL

November 26, 2012

Quoted by: Steve Rennell



Thank you for the opportunity to quote our software and services.

At BS&A, we are focused on delivering unparalleled service, solutions, support, and customer satisfaction. You'll see this in our literature, but it's not just a marketing strategy... it's a mindset deeply embedded in our DNA. Our goal is to provide such remarkable customer service that our customers feel compelled to remark about it.

*We are extremely proud of the many long-term customer relationships we have built. Our success is directly correlated with putting the customer first and consistently choosing to **listen**. Delivering unparalleled customer service is the foundation of our company.*

BS&A Software
14965 Abbey Lane Bath MI 48808
(855) BSA-SOFT / fax (517) 641-8960
bsasoftware.com

Contents

Please return all pages, retaining a copy for your records.

Cost Summary; Totals.....	3, 4, 5, 6
Annual Service Fees.....	7
Optional Items.....	8
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Attachments

Please retain for your records.

Hardware Requirements
SQL Server Pricing

Cost Summary

Application and Annual Service Fee prices based on an approximate population of 5,763. Software is licensed for use only by municipality identified on the cover page. If used for additional entities or agencies, please contact BS&A for appropriate pricing.

Prices subject to change if the actual count is significantly different than the estimated count.

Applications, New Purchase

General Ledger .NET	\$4,295
Accounts Payable .NET	\$3,645
Cash Receipting .NET	\$3,645
Miscellaneous Receivables .NET	\$3,645
Purchase Order .NET	\$3,645
Fixed Assets .NET	\$3,645
Utility Billing .NET	\$17,575
Building Department .NET	\$5,370
Internet Services (Online Payments)	\$2,000
Business Licensing	\$3,645
Work Orders .NET	\$3,645
	Subtotal \$54,755

Data Conversions

Convert existing data to BS&A format:

General Ledger	\$3,500
Accounts Payable	\$3,000
Fixed Assets	\$3,000
Utility Billing	\$14,000
Building Department	\$6,000
	Subtotal \$29,500

Custom Import

Custom import from third-party software to populate Building Department database with parcels, properties, and current owners. \$1,500

Implementation, Project Management & Set-Up

Services include:

- Analyzing customer processes to ensure all critical components are addressed
- Creating and managing the project schedule in accordance with the customer's existing processes and needs
- Providing a central contact between the customer project leaders, developers, trainers, IT staff, and other resources required throughout the transition period
- Coordinating and/or performing data extractions necessary for both testing and final conversions
- Installing the software and providing IT consultation for network, server, and workstation configuration and requirements
- Testing and reviewing converted data

\$6,600

Training

- \$1,200/day
- Days quoted are estimates; you are billed for actual days used

General Ledger	Days: 2	\$2,400
Grants & Project Accounting	Days: 1	\$1,200
Cash Receipting	Days: 2	\$2,400
Accounts Payable	Days: 2	\$2,400
Miscellaneous Receivables	Days: 1	\$1,200
Utilities – Water/Gas	Days: 8	\$9,600
Code Enforcement	Days: 2	\$2,400
Planning & Zoning	Days: 6	\$7,200
Fixed Assets	Days: 1	\$1,200
Purchase Orders	Days: 2	\$2,400
Business Licensing	Days: 1	\$1,200
Work Orders	Days: 2	\$2,400
	Total: 30	Subtotal \$36,000

Optional Post-Go Live Assistance

- Review and consult on streamlining day-to-day activities as they relate to the processes within the BS&A applications
- Assist customers with more detailed and advanced report options available within the BS&A applications
- Revisit commonly-used procedures discussed during training
- As needs arise, provide assistance with bank reconciliations
- \$1,200/day
- Days quoted are estimates; you are billed for actual days used

Post-Go Live for all Financial Mgt apps for which training was performed Days: 5 **\$6,000**

Travel Expenses

Travel expenses included with Software Setup, Training, and Post-Go Live Assistance

No charge

Cash Receipting Hardware

	Quantity	Cost
Epson Series Receipt Printer*	\$700 x <u>3</u> =	\$ <u>2,100</u>
APG Cash Drawer**	\$200 x <u>3</u> =	\$ <u>600</u>
ImageTeam 2800 Handheld Linear Barcode Scanner	\$350 x <u>3</u> =	\$ <u>1,050</u>

This will add \$ _____ to the Total Proposed.

**IMPORTANT. The receipt printer must be plugged into the USB port on one workstation (not your server). This printer is not to be shared with other workstations. If more than one workstation will be used for receipting, please consider purchasing more than one receipt printer. Ithaca receipt printers are not compatible with Vista or Windows 7. The Epson Series replaces the Ithaca brand and is fully compatible with those operating systems.*

***If using a previously-purchased receipt printer with the APG Cash Drawer, which brand will be used with the drawer?
__Epson __Ithaca __Other (please specify)_____*

Please provide the number of cash drawers that will be hooked up to the printer _____

Cost Totals

Not including Annual Service Fees

Applications	\$54,755
Data Conversions	\$29,500
Custom Import	\$1,500
Implementation, Project Management & Set-Up	\$6,600
Training	\$36,000
Optional Post Go-Live Assistance	\$6,000
Travel Expenses	\$0
Optional Hardware	\$3,750

Total Proposed

\$138,105

<input type="checkbox"/> Check this box to pay over three budget years, interest-free

Annual Service Fees, New Purchases

Unlimited service and support during your first year with the program are included in your purchase price. Thereafter, Service Fees are billed annually. BS&A Software reserves the right to increase the Annual Service Fee by no more than the yearly Consumers Price Index (CPI).

General Ledger .NET	\$860
Accounts Payable .NET	\$730
Cash Receipting .NET	\$730
Miscellaneous Receivables .NET	\$730
Purchase Order .NET	\$730
Fixed Assets .NET	\$730
Utility Billing .NET	\$3,515
Building Department .NET	\$1,075
Internet Services (Online Payments)	\$2,000
Business Licensing	\$730
Work Orders .NET	\$730
Total Annual Service, New Purchases	\$12,560

Optional Item(s)

Program Customization

BS&A strives to provide a flexible solution that can be tailored to each municipality's needs. However, in some cases, custom work may be required. Typical examples include:

- custom payment import/lock box import
- custom OCR scan-line
- custom journal export to an outside accounting system
- custom reports

If you require any custom work, please let us know so that we can better understand the scope of your request and include that in a separate proposal.

Acceptance

Signature constitutes...

1. An order for products and services as quoted
Quoted prices do not include Program Customization or training beyond the estimated number of days
2. Agreement with the proposed Annual Service Fees
3. Acceptance of BS&A's hardware recommendations required to efficiently run the .NET applications

Signature

Date

BS&A PLEDGE. We offer a one-year, risk-reversal pledge on our software. If, up to a year after installation, you are not happy with our software and service, you can return our software for a full refund.

Returning Accepted Proposal to BS&A

Please return the entire proposal, with signature/date (this page) and contact information (next page) filled out, by any of these methods:

Mail: BS&A Software
14965 Abbey Lane
Bath, MI 48808

Fax: (517) 641-8960

Email: srennell@bsasoftware.com

Once your proposal is received, a BS&A representative will contact you to begin the scheduling process.

Questions? Please call Steve Rennell at (855) 272-7638 or email srennell@bsasoftware.com

Page 9 of 11

Prices good for a period of 90 days from date on quote

Contact Information

If any mailing addresses are PO Boxes, please also provide a Street Address for UPS/Overnight mail.

If additional contacts need to be submitted, please make a copy of this page.

Key Contact for Implementation and Project Management

Name _____ Title _____

Phone/Fax _____ Email _____

Mailing Address _____

City, State, Zip _____

Support Contact

Name _____ Title _____

Phone/Fax _____ Email _____

Mailing Address _____

City, State, Zip _____

Program Update Contact

Name _____ Title _____

Phone/Fax _____ Email _____

Mailing Address _____

City, State, Zip _____

Continued on the next page...

Questions? Please call Steve Rennell at (855) 272-7638 or email srennell@bsasoftware.com

Page 10 of 11

Prices good for a period of 90 days from date on quote

Contact Information, continued

IT Contact

Name _____ Title _____

Phone/Fax _____ Email _____

Mailing Address _____

City, State, Zip _____

Licensing Agreement for BSA .Net

GENERAL LEDGER/BUDGETING
ACCOUNTS PAYABLE
CASH RECEIPTING
PAYROLL
MISCELLANEOUS RECEIVABLES
PURCHASE ORDER
FIXED ASSETS
UTILITY BILLING
BUILDING DEPARTMENT
BUSINESS LICENSING
WORK ORDERS
SYSTEMS

A PRODUCT OF BELLEFEUIL, SZUR, & ASSOCIATES, INC.

This agreement is made and entered into between Bellefeuil, Szur, & Associates, Inc., hereinafter referred to as the "Licensor" and **City of Gulf Breeze, Santa Rosa County**, State of Florida, hereinafter referred to as the "Licensee".

WITNESSETH:

Whereas the Licensor is the owner of the copyrighted computerized systems entitled BSA .Net General Ledger/Budgeting, Accounts Payable, Cash Receipting, Miscellaneous Receivables, Purchase Order, Fixed Assets, Utility Billing, Building Department, Business Licensing & Work Orders (the "Financial Services Programs");

Whereas the Licensee desires to obtain a license from the Licensor for use of the Financial Services Programs and agrees to operate the Financial Services Programs pursuant to the guidelines, terms and conditions set forth herein and in the accompanying User's Manuals; and

Whereas the Licensor desires to license the Financial Services Programs pursuant to the guidelines, terms, and conditions as set forth herein.

Now, therefore, in consideration of the covenants contained herein, the parties hereto agree as follows:

1. Upon the payment of the License Fees (listed below) by the Licensee...

General Ledger/Budgeting...	\$4,295
Accounts Payable...	\$3,645
Cash Receipting...	\$3,645
Miscellaneous Receivables...	\$3,645
Purchase Order...	\$3,645
Fixed Assets....	\$3,645
Utility Billing...	\$17,575
Building Department...	\$5,370
Business Licensing...	\$3,645
Work Orders...	\$3,645

...for a total of **\$52,755**, the Licensor grants perpetual, non-exclusive licenses for the use of the Financial Services Programs to the Licensee subject to the terms set forth herein (the "License"). The Licensee is entitled to one copy each of the following:

A. BSA .Net General Ledger/Budgeting, Accounts Payable, Cash Receipting, Miscellaneous Receivables, Purchase Order, Fixed Assets, Utility Billing, Building Department, Business Licensing & Work Orders Systems for the Windows XP/Vista® operating system, contained on CD

B. User's Manuals for said Financial Services Programs

2. This License is not transferable or assignable by the Licensee without prior written consent of the Licensor. The Licensee will not sublicense, modify, adapt, translate, reverse compile, disassemble or otherwise reverse engineer the Financial Services Programs, the User's Manuals or any portion thereof without prior written consent of the Licensor.
3. Neither party shall have authority to vary, alter, amend, or change the terms of this Agreement without the written consent of both parties.
4. The terms contained herein represent the entirety of this Agreement. No other agreement shall be binding unless in writing and signed by the parties hereto, and no other agreements or understandings implied or otherwise have been made other than those contained herein.
5. It is understood and agreed that if the Licensee defaults in the performance of any of the terms and fails to correct such default within 30 days after receipt of written notice from the Licensor, the Licensor shall have the right to terminate this Agreement and demand return of the Financial Services Programs, the User's Manuals and all copies thereof. Upon such demand, the Licensee shall immediately stop using the Financial Services Programs and return them to the Licensor together with all copies thereof and all other materials provided to the Licensee by the Licensor.
6. It is understood and agreed by both parties that the Financial Services Programs are the property of the Licensor and the Licensor retains all rights therein.
7. This License is issued exclusively to **City of Gulf Breeze** to be used only by the Licensee in support of the Financial Services needs of **City of Gulf Breeze of Santa Rose County** of the State of Florida.
8. The Licensee may make copies and install the Financial Services Programs on as many computers of the Licensee as the Licensee wishes, provided the Financial Services Programs are only used to assist with the needs of the Licensee.
9. This Agreement shall be binding upon the successors, permitted assigns, representatives, and heirs of the parties hereto.
10. The Licensor warrants and represents that the Financial Services Programs and the User's Manuals are substantially the same as and perform in substantially the same manner as the demonstration versions and manuals.

THE FOREGOING WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES OR CONDITIONS, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY, MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE AND THOSE ARISING BY STATUTE OR OTHERWISE IN LAW OR FROM THE COURSE OF DEALING OR USAGE OF TRADE. THE LICENSOR DOES NOT REPRESENT OR WARRANT THAT THIS SOFTWARE WILL MEET ANY OR ALL OF THE LICENSEE'S PARTICULAR REQUIREMENTS, THAT THE OPERATION OF THE SOFTWARE WILL OPERATE ERROR-FREE OR UNINTERRUPTED AND THAT ALL PROGRAM ERRORS IN THE SOFTWARE CAN BE FOUND IN ORDER TO BE CORRECTED.

THE LICENSOR'S ENTIRE LIABILITY AND RESPONSIBILITY FOR ANY AND ALL CLAIMS, DAMAGES OR LOSSES ARISING FROM USE OF THE PROGRAMS BY THE LICENSEE, ANY THIRD PARTY PERFORMANCE OR LACK THEREOF, OR OTHERWISE ARISING OUT OF OR RELATING TO THIS AGREEMENT SHALL BE ABSOLUTELY LIMITED TO THE PURCHASE PRICE FOR THE PROGRAMS; PROVIDED THAT THE LICENSEE RETURNS THE PROGRAMS, USER'S MANUALS AND ALL COPIES THEREOF WITHIN 30 DAYS OF DELIVERY. NOTWITHSTANDING ANY PROVISION CONTAINED HEREIN, THE LICENSOR SHALL NOT BE LIABLE FOR ANY INDIRECT, CONSEQUENTIAL, SPECIAL, INCIDENTAL OR CONTINGENT DAMAGES OR EXPENSES, WHETHER IN CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, ARISING IN ANY WAY OUT OF THIS AGREEMENT, THE PROGRAMS, ANY THIRD PARTY PERFORMANCE OR LACK THEREOF OR LICENSOR'S PERFORMANCE OR LACK THEREOF UNDER THIS AGREEMENT, INCLUDING WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, LOSS OF REVENUE, PROFIT OR USE.

11. This agreement shall become effective on the ____ of _____, 20__.
12. The Licensee acknowledges that the Financial Services Programs, the User's Manuals and other information relating thereto (including all customizations and modifications developed for the Licensee) disclosed to the Licensee pursuant to this Agreement (the "Proprietary Information") are owned by the Licensor and include trade secrets and other confidential and proprietary information of the Licensor, and the Licensee shall maintain in confidence and not disclose the same, directly or indirectly, to any third party without the Licensor's prior written consent. The obligation with regard to confidentiality hereunder shall not extend to any Proprietary Information which: (i) at the time of disclosure is in the public domain by publication or otherwise, through no fault of the Licensee; (ii) the Licensee can conclusively establish was properly in its possession prior to the time of disclosure to it; (iii) is independently made available to the Licensee by a third party who has not violated a confidential relationship with the Licensor; or (iv) is required to be disclosed by legal process or under applicable law; provided that the Licensee uses reasonable efforts to timely inform the Licensor and permit the Licensor to attempt by appropriate legal means to limit such disclosure. The obligations set forth in this paragraph shall survive termination of the license granted herein.
13. This Agreement shall be governed by and construed in accordance with the laws of the State of Michigan, without regard to its choice of law rules. The Licensor and the Licensee agree that the exclusive venue for any legal or equitable action shall be the Courts of the County of Ingham, State of Michigan, or in any Court of the United States of America sitting in the Western District of Michigan.

Representing Licensor:

Representing Licensee:

Date: November 27, 2012

Date: _____

Tax Identification #

DATA HOSTING AND WORLD WIDE WEB DISPLAY
SERVICE AGREEMENT FOR THE
INTERNET SERVICE SYSTEM
A SERVICE PROVIDED BY BELLEFEUIL, SZUR, & ASSOCIATES, INC.

This agreement is made and entered into between Bellefeuil, Szur, & Associates, Inc., hereinafter referred to as the "Corporation" and **City of Gulf Breeze, Santa Rosa County**, State of Florida, hereinafter referred to as the "City".

WITNESSETH:

Whereas the Corporation is the owner of the copyrighted, proprietary computerized public record data hosting and World Wide Web display system entitled "Equalizer Internet System" (the "Program"); and

Whereas the City and the Corporation desire to enter into this public record data hosting and World Wide Web display service agreement whereby the City's data would be displayed on the Program by the Corporation on the terms and conditions set forth herein.

Now, therefore, in consideration of the covenants contained herein, the parties hereto agree as follows:

For a one year period commencing on the ____ of _____, **20**____, the Corporation will display the data of the City on its Program for access by the City and its permitted users via the Internet, together with support during the Corporation's normal business hours (the "Services") for a fee of **\$2,000**. The Corporation guarantees that the annual fee will not change for 3 years from the date of this agreement. After that date, the Corporation reserves the right to increase the fee by no more than the cumulative yearly CPI. This agreement shall automatically renew for additional one year terms unless either party provides the other with thirty days prior written notice of termination. The City agrees that it is not entitled to any refund of fees paid under this agreement upon termination.

1. The purpose of the system is to augment the dissemination of public information, not replace the opportunity for citizens and business professionals to obtain the same data in person for a nominal fee or no cost. It is understood that the Corporation is charging the City a fee to cover various software maintenance and development costs incurred by the Corporation along with providing users the convenience of accessing the data by way of remote computer, not for the data itself.
2. This Agreement is not transferable or assignable by the City without the prior consent of the Corporation.
3. Neither party shall have authority to vary, alter, amend, or change the terms of this Agreement without the written consent of both parties.
4. The terms contained herein represent the entirety of this Agreement. No other agreement shall be binding unless in writing and signed by the parties hereto, and no other agreements or understandings implied or otherwise have been made other than those contained herein.
5. It is agreed and understood that if the City defaults in the performance of any of the terms of this agreement and fails to correct such default within 30 days after receipt of written notice from the Corporation, the Corporation shall have the right to terminate this Agreement.
6. Limitations.
 - a. Corporation will not be liable for any damages the City or its users or customers may suffer arising out of acts of God, use or inability to use Corporation's Program or failure to provide the Services. In no event shall Corporation be liable for unauthorized access to

the City's transmission facilities or equipment or for unauthorized access to or alteration, theft or destruction of the City's or its users' data files, programs, procedures or information through accident, fraudulent means or devices, or any other method. Corporation will not be liable for indirect, incidental, special or consequential damages for any lost property or data of the City or its users or customers. Corporation's liability for damages to the City or any user or customer for any cause whatsoever, regardless of form of action, including negligence, shall not exceed an amount equal to the price of the Services paid for by the City for the twelve month period preceding the event which caused the damages or injury.

- b. The City and its users and customers are solely responsible for the content of the data hosted on the Program and any transmissions of any City and any third party utilizing such City's facilities or Corporation's facilities. Use of other organizations' network or computing resources are subject to their respective permission and usage policies. The City, for itself and its users and customers, agrees to comply with all applicable laws with regard to the transmission and use of information and content, the privacy and confidentiality of all information and content, and solicitation of any activity that is prohibited by applicable law over the Internet. The City, for itself and its users and customers, further agrees not to use the Internet service for illegal purposes, or to interfere with or disrupt other network users, network services or network equipment. The City, for itself and its users and customers, shall be liable for and shall indemnify and defend Corporation from and against any claims in any way arising from or related to customer use or inclusion of any information, photographs, art work or other content (including without limitation claims based on invasion of privacy, right of publicity, the Communications Decency Act of 1996, obscenity or pornography, and the violation of any states or ordinances or other laws).
 - c. The City, for itself and its users and customers, understands that Internet use, and related products and Programs provided under this Agreement, may require registration and related administrative reports which are public in nature.
 - d. Failure by the City, and, with respect to any user or customer, such user or customer, to comply with the terms of this Agreement will result in immediate termination of this Agreement, and the City shall not be entitled to the return of any fees paid herewith.
 - e. The City, for itself and its users and customers, agrees not to export or re-export (including by way of electronic transmission), directly or indirectly, any software or technical data through the Internet without first obtaining any required export license or governmental approval.
7. This Agreement shall be binding upon the successors, permitted assigns, representatives, and heirs of the parties hereto.
8. This Agreement shall be governed by and construed in accordance with the laws of the State of Michigan, without regard to its choice of law rules. The Corporation and the City agree that the exclusive venue for any legal or equitable action shall be the Courts of the County of Ingham, State of Michigan, or in any Court of the United States of America sitting in the Western District of Michigan.

THE CORPORATION MAKES NO WARRANTIES OR CONDITIONS, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY, MERCHANTABLE QUALITY AND FITNESS FOR A PARTICULAR PURPOSE AND THOSE ARISING BY STATUTE OR OTHERWISE IN LAW OR FROM THE COURSE OF DEALING OR USAGE OF TRADE. THE CORPORATION DOES NOT REPRESENT OR WARRANT THAT THE PROGRAM OR THE SERVICES WILL MEET ANY OR ALL OF THE CITY'S PARTICULAR REQUIREMENTS, THAT THE OPERATION OF THE PROGRAM WILL OPERATE ERROR-FREE OR UNINTERRUPTED AND THAT ALL PROGRAM ERRORS IN THE SOFTWARE CAN BE FOUND IN ORDER TO BE CORRECTED.

THE CORPORATION SHALL HAVE NO LIABILITY OR RESPONSIBILITY FOR ANY AND ALL CLAIMS, DAMAGES OR LOSSES ARISING FROM USE OF THE PROGRAM BY THE CITY, USE OF THE PROGRAM BY ANY THIRD PARTY, OR ANY THIRD PARTY PERFORMANCE OR LACK THEREOF. FURTHERMORE THE CORPORATION HAS NO LIABILITY OR RESPONSIBILITY FOR THE ACCURACY OR LACK THEREOF OF THE HOSTED AND DISPLAYED DATA PROVIDED BY THE CITY. NOTWITHSTANDING ANY PROVISION CONTAINED HEREIN, THE CORPORATION SHALL NOT BE LIABLE FOR ANY INDIRECT, CONSEQUENTIAL, SPECIAL, INCIDENTAL OR CONTINGENT DAMAGES OR EXPENSES, WHETHER IN CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, ARISING IN ANY WAY OUT OF THIS AGREEMENT, THE SERVICES, THE PROGRAM, ANY THIRD PARTY PERFORMANCE OR LACK THEREOF OR CORPORATION' S PERFORMANCE OR LACK THEREOF UNDER THIS AGREEMENT, INCLUDING WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, LOSS OF REVENUE, PROFIT OR USE.

Bellefeuille, Szur, & Associates:

Representing City:

Date: November 27, 2012

Date: _____

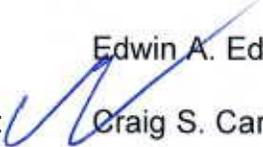
Tax Identification #



City of Gulf Breeze

MEMORANDUM

TO: Edwin A. Eddy, City Manager

FROM:  Craig S. Carmichael, Director of Community Services

DATE: December 5, 2012

SUBJECT: City's Cellular Service

The City's cellular service provider is Sprint. Over the past several months, the City has seen a degradation of service. It was to the point that the cellular phones would not work inside of city hall. In addition, we had the same issue at the police department and the field operations building.

We contacted our local Sprint representative, which is an independent dealer, about the issue and they explained that Sprint had recently taken all of their old Nextel sites offline and that was affecting service.

Our local dealer tried to resolve the issue by installing signal boosters inside the affected buildings. However, service is still hit or miss due the fact that the boosters are limited to six users. The City is not the only local agency having this problem; both Escambia County and Santa Rosa County have had the same issue. Both have switched to Verizon.

Given the situation, City staff contacted Verizon and obtained a quote for service. Verizon extended the GSA pricing, which is less than the State Term Contact pricing. Their pricing is as follows:

Smartphone Service **\$48.07**
400 Pooled Domestic Voice Minutes
Unlimited Domestic Nights and Weekends
Unlimited Domestic Mobile to Mobile Minutes
Unlimited Domestic Domestic Push to Talk
Unlimited Domestic Data Allowance for Email, TXT/PIX/FLIX Messages

Flip Phone Service **\$17.99**
0 Minutes Minutes can share minutes from voice and/or voice & data bundle plans
Domestic Unlimited Push to Talk
Unlimited Domestic Night & Weekend Minutes
Unlimited Domestic Mobile to Mobile Minutes
100 Domestic Text/PIX/FLIX Messages

Currently we pay Sprint the following:

Smartphone Service **\$44.99**
200 Minutes Pooled Domestic Minutes
Unlimited Mobile to Mobile
Unlimited Text
Unlimited Data
Unlimited Push to Talk

Flip Phone Service **\$44.99**
200 Minutes Pooled Domestic Minutes
Unlimited Mobile to Mobile
Unlimited Text
Unlimited Data
Unlimited Push to Talk

We have approximately 40 smartphones and 7 flip phones. When applying the rates from the two vendors, Sprint totals \$2,115 a month plus taxes and Verizon totals \$2,049 a month plus taxes.

Given that the overall total is less with Verizon and the fact that Sprint's service has degraded significantly over the past several months, staff recommends that the City switch its cellular service to Verizon.

Verizon provided several demo phones and we were able to test the units in the various dead spots that we have with Sprint, including the aforementioned buildings and found that they work without any issues. Verizon has offered the following 4G phones under GSA pricing: \$49.99 for 4G Droid Razr 16GB smartphone and \$0 CASIO Ravine flip phone.

Unfortunately, because we recently upgraded equipment for little or no cost, for a number of our phones, we will not be able to switchover all of the phones at one time. As the phones come off of the contract, we will switch them over to Verizon. There are approximately ten phones that are not under contract that will be switched immediately. Another five or six phones will come off of the contract in March or April. The balance will come off of the contract in May.

RECOMMENDATION: THAT THE CITY COUNCIL AUTHORIZE STAFF TO SWITCH THE CITY'S CELLULAR SERVICE PROVIDER FROM SPRINT TO VERIZON.

CSC

Verizon Wireless
National Government Sales & Operations
7600 Montpelier Road
Laurel, MD 20723
800-295-1614

Response to Request for Quotation: GSA-Federal Supply Schedule (GS-35F-0119P)

Date: November 20, 2012

Sales Representative: Daryl Wise
Government Executive
1765 E Nine Mile Road
Suite 3
Pensacola, FL 32514
Phone: (850) 776-3406
Email: daryl.wise@verizonwireless.com

Customer: Shane Carmichael
City of Gulf Breeze

Response to Request for Quotation includes:

- (1) Service and Equipment Quotes;
- (2) Service Rate Plans;
- (3) Calling Features;
- (4) Regulatory Surcharges and Fees;
- (5) Coverage Map; and
- (6) Equipment

Call More People. Use Zero Minutes.

**With Verizon Wireless.
America's Largest Mobile to Mobile Calling Family.
Now over 80 Million Strong!**

NOTE: This quotation is valid for ninety (90) days from November 20, 2012 (except for promotional pricing which may expire sooner). Data furnished in this document shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the document.



1.0 Service and Equipment Quotes

Service pricing provided is for Government Liability Accounts Only and is subject to the terms, provisions and conditions of the General Services Administration (GSA) Federal Supply Schedule Contract No. GS-35F-0119P. Coverage, service and offers not available in all areas. Full terms and conditions, along with additional pricing plans offered by Verizon Wireless can be found on the GSAAAdvantage.gov Internet website. Prices quoted do not reflect Federal Universal Service and Regulatory Fees, charges, or pass-through assessments. Please see information on Regulatory Surcharges and Fees below for additional details.

Calling Plan

Calling Plan	Number of Lines	Number of Minutes	Monthly Charge Per User (ea.)	Total Base Monthly Charge*	Total Base Charge for One Year*
America's Choice SM for Government Additional Line Voice & Push to Talk Plan	7	0 Minutes. Minutes can share minutes from voice and/or voice & data bundle plans Domestic Unlimited Push to Talk / Unlimited Domestic Night & Weekend Minutes / Unlimited Domestic Mobile to Mobile Minutes and 100 Domestic Text/PIX/FLIX Messages	\$17.99	\$ 125.93	\$1,511.16
Domestic America's Choice for Government Voice and Data Plans 400 with Pooled Minutes	40	400 Pooled Domestic Voice Minutes, Unlimited Domestic Nights and Weekends, Unlimited Domestic Mobile to Mobile Minutes, Unlimited Domestic Push to Talk, Unlimited Domestic Data Allowance for Email, and Unlimited Domestic TXT/PIX/FLIX Messages	\$48.07	\$1,922.80	\$23,073.60

**Charge does not include roaming charges, minutes used over allowance, etc. Please see Service Rate Plan and Calling Features below for more information.*

All quotes contained in this proposal are subject to the terms and conditions of the GSA-FSS Contract. Your account must be in good-standing with Verizon Wireless to migrate your existing lines of service to the pricing offered in this proposal if your Agency currently has service with Verizon Wireless. Price plan changes and discounts may take up to two bill cycles to appear on your Verizon Wireless billing statement for accounts transitioning to an approved Federal contract vehicle. As part of our compliance with FCC requirements, Verizon Wireless allows only GPS-compliant devices to be activated on our network. If your current device is not GPS-compliant you will not be able to activate service on our network with your existing equipment.

Equipment (Open Market)

Equipment	Quantity	Consumer/Retail Price (ea.)	Discounted Price (ea.)*	Promotional Offer	Discounted Price (ea.) after additional promotional offer	Total Discounted Price
Casio G'zOne Ravine 2 C781 (Camera & Non-Camera)	7	\$199.99	\$129.99	\$129.99 Instant Credit**	\$0.00	\$0.00
Motorola Droid RAZR 4G LTE 16GB	40	\$149.99	\$99.99	\$50 off with a Voice and Data Plan***	\$49.99	\$1,999.60

***All applicable discounts have already been applied.**

****The Casio G'zOne Ravine 2 handset will be \$0.00 for customers activating on a qualifying voice rate plan with a monthly access of \$14.99 or greater prior to discount. Promotional Offer expires December 31, 2012**

*****Promotional Equipment pricing is only available for government liable customers that activate Unlimited Blackberry/Unlimited Wireless Sync Plans with a qualifying monthly voice plan of \$23.00 or greater. Plans must have a combined monthly access (Voice and Data) of \$46.15 or greater. Promotional Offer expires December 31, 2012.**

The prices of equipment in the attached Government Equipment Matrix have been discounted and are in effect through 12/31/12 for new cellular service activations and eligible equipment upgrades. None of the listed equipment are products listed on GSA Federal Supply Schedule Contract No. GS-35F-0119P (and, pursuant to FAR 8.402(f), should be noted applicably on all procurement documents including but not limited to BPAs, or individual task or delivery orders). Equipment purchased without service activation is not eligible for discounted pricing and will be charged full retail price. A wireless device must be in service for a minimum of 10 months to be eligible for an equipment upgrade at the discounted pricing regardless of contract vehicle chosen. If you choose to upgrade or replace equipment due to loss or theft of your device prior to completing 10 months of service, you may be charged full retail price. This offer cannot be combined with any other offer. Other restrictions or charges may apply. Prices are subject to change without notice and quantities may be limited. Please contact your sales representative at the time of purchase for the latest equipment pricing.

To the extent that Verizon Wireless provides wireless products to your agency, such products are manufactured by third parties and may be manufactured or substantially transformed in non-designated countries. Please contact us if you need country of origin information for a specific product.

Cellular Accessories (Open Market)

Verizon Wireless provides a variety of accessories to compliment and enhance the usefulness of the various cellular telephone models it offers. Accessories, such as cigarette lighter adapters, headsets and leather cases may be available at an additional charge. **Verizon Wireless offers a flat 25% discount off of the retail price for accessories.** Such discount is subject to the terms and conditions of the Verizon Wireless Pricing and Equipment Offer in this response. Equipment pricing is subject to change and availability. For details on additional accessories available, please visit www.VerizonWireless.com.

2.0 Service Rate Plans

Activation Fees and Early Termination Fees are waived for Government Subscribers

a. Voice Service Pricing Plans

America's ChoiceSM for Government Voice Plans	
The calling plans below reflect the monthly access charge discount. No additional discounts apply.	
America's ChoiceSM for Government Additional Line Voice Plan	
Monthly Access Charge	\$14.99
Domestic Anytime Voice Minutes Per Month	0 Minutes. Minutes can share minutes from voice and/or voice & data bundle plans
Domestic Night & Weekend Minutes	Unlimited
Domestic Mobile to Mobile Minutes	Unlimited
Included Domestic Text/PIX/FLIX Messages	100 per month
Voice Per Minute Rate	\$0.25 per minute
Domestic Long Distance	Included
America's ChoiceSM for Government Additional Line Voice & Push to Talk Plan	
Monthly Access Charge	\$17.99
Domestic Anytime Voice Minutes Per Month	0 Minutes. Minutes can share minutes from voice and/or voice & data bundle plans
Domestic Unlimited Push to Talk	Included
Domestic Night & Weekend Minutes	Unlimited
Domestic Mobile to Mobile Minutes	Unlimited
Included Domestic Text/PIX/FLIX Messages	100 per month
Voice Per Minute Rate	\$0.25 per minute
Domestic Long Distance	Included
NOTE: Subject to the Mobile Broadband/Access terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and BlackBerry Plans. No more than 50% of plans on a single account can be placed on the Additional Line Voice or Additional Line Voice & Push to Talk plans.	

b. Voice and Data Bundles

(Domestic) America's ChoiceSM for Government Voice & Data Plans			
The calling plans below reflect the monthly access charge discount. No additional discounts apply.			
Domestic AC for Government Voice & Data Plans:	400 Minute Voice/Data Bundle	600 Minute Voice/Data Bundle	1000 Minute Voice/Data Bundle
Domestic Anytime Voice Minutes Per Month	400	600	1000
Monthly Access Charge (non-pooled minutes)	\$46.15	\$58.64	\$70.19
Monthly Access Charge (pooled minutes)	\$48.07	\$60.57	\$72.11
Overage Rate	\$0.25 per minute		
Domestic Data Allowance for Email	Unlimited		
Domestic Night & Weekend Minutes	Unlimited		
Domestic Mobile to Mobile Minutes	Unlimited		
Friends & Family for Government	Up to 10 numbers For Entire Account, Not Per User		
Domestic Text/PIX/FLIX Messages	Unlimited		
NationalAccess Roaming	\$0.002 per Kilobyte		
Unlimited Domestic Push to Talk	Included (device dependant)		
Domestic Long Distance	Included		

NOTE: See attached Calling Plan and Feature Details for important information about calling plans, features and options. Subject to the Mobile BroadbandAccess terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and BlackBerry Plans.

3.0 Calling Features

Calling Features				
Calling Plan Features are not eligible for any additional discounts				
Included Features (no additional monthly fee)	Call Waiting*, Call Forwarding, Three Way Calling*, No Answer/Busy Transfer, Caller ID**, Basic Voice Mail with Message Waiting Indicator***, Basic Mobile Messenger††, and 411 ConnectSM‡ (Airtime and other charges may apply.)			
The following features may be added to calling plans as identified below. Unless indicated, fees are per month in addition to the calling plan monthly access fee and no further discounts apply.				
TXT Messaging & Enhanced TXT Messaging³	\$2.99 (100 TXT msgs. included)	\$4.99 (250 TXT msgs. included)	\$7.99 (600 TXT msgs. included)	\$10.00 (Unlimited TXT/PIX/FLIX msgs. included)
	\$0.02 per additional inbound message / \$0.10 per additional outbound message per address			
Enhanced TXT Downloads³	\$0.99 per Monophonic TXT Download		\$1.99 per Polyphonic or Graphic TXT Download	
Get Pix - Picture Messaging⁴	\$2.99 (20 picture messages included)		\$4.99 (40 picture messages included)	
	\$0.25 per additional message			
Mobile Web by VZW with MSN⁵	\$4.99 Note: Mobile Web by VZW with MSN may not be available in all Verizon Wireless Areas. †Mobile Web by VZW with MSN is \$4.99 per month with no included text messages per month. Inbound text messages over the included number of messages per month are charged at \$0.02 per message. Outbound messages over the included number of messages per month are charged at \$0.10 per message. Most digital phones are capable of receiving text messages; however, sending messages requires a two-way SMS capable wireless phone. Message allowances may not be shared; unused messages are lost. Microsoft, Hotmail and the MSN logo are either registered trademarks or trademarks of Microsoft Corporation in the U.S. and/or other countries. \$6.95 (100 Included Messages)/\$8.95 (200 Included Messages)/\$12.95 (600 Included Messages)			
GSM International Roaming⁶ Global Phone	Zone 1 Countries		\$0.69/ minute	
	Zone 2 Countries		\$1.99/ minute	
Verizon Wireless International Long Distance Value Plan		\$3.99 plus applicable airtime and long distance charges		
Mobile Unified Communications		\$7.00 per month per user. Downloaded through VCAST Apps Storefront. Select Smartphone devices only.		
Calling plans with IN Calling minutes included, do not qualify for additional IN Calling minutes in this table. ² Nights and Weekends terms and conditions apply. Calling plans with Nights and Weekend minutes included, do not qualify for additional Nights and Weekend minutes in this table. ³ TXT Messaging terms and conditions apply. ⁴ Get Pix terms and conditions apply. ⁵ Mobile Web terms and conditions apply. ⁶ Global Phone terms and conditions apply and requires the Global Phone handset. Please contact your Verizon Wireless representative for the most current offer.				

This Quotation is valid for ninety (90) days from November 20, 2012 (except for promotional pricing which may expire sooner). Data furnished in this document shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the document.

Wireless Priority Service (WPS)

Discounted Monthly Access Fee	\$0.00
Discounted Feature Initiation Charge	\$0.00
Per Minute of Use Charge	\$0.75

NOTE: Wireless Priority Service Access (WPS Access) is subject to the terms and conditions of your customer agreement and calling plan. A WPS Access function on a limited portion of the Verizon Wireless owned and operated 800/1900 MHz CDMA network, and is available only to individuals authorized by the Office of the Manager National Communications System (NCS). WPS Access provides end users with the ability to be placed into a queue for the next available wireless voice channel ahead of end users not subscribing to WPS Access. Verizon Wireless makes no assurances regarding waiting times associated with WPS, nor can Verizon Wireless ensure that WPS Access calls will be connected. The WPS Access charges, including the \$0.75/minute charge, are all in addition to the charges associated with your Verizon Wireless calling plan. Contact your Verizon Wireless representative for complete details on WPS Access.

Verizon Wireless Field Force Manager

Optional Feature Access Charge – Basic*	\$22.49
Optional Feature Access Charge – Premium	\$37.49

NOTE: *Optional Features may be added onto an eligible calling plan with a monthly access fee of \$34.99 or higher. **Field Force Manager:** By purchasing the Field Force Manager feature Customer consents to the tracking of Field Force Manager Equipment and must obtain authorized consent to tracking from all users and affected persons. No guarantee of accuracy of information transmitted, disclosed, displayed or otherwise conveyed or used. Service could be interrupted or disrupted due to atmospheric conditions, inaccurate ephemeris data and other factors associated with use of satellites and satellite data. Airtime for Field Force Manager service is included in the Monthly Fee and its use is subject to the Unlimited VZAccess terms and conditions.

Government Secure Service Calling Plans

<p>"Asynchronous Data" for secure calling is a required feature. It provides circuit-switched voice and data coverage over the Verizon Wireless's CDMA Network. This feature is available on QSec@-800 and QSec@-2700 phones.</p>	<p>\$5.00 monthly access fee</p>
<p>QSec@-800 Available Area: Service is available in CDMA 800 MHz Digital Service Areas only. Security Features are only available in Verizon Wireless' CDMA 800 MHz Digital Service Area. Nationwide activation with local phone numbers.</p>	
<p>QSec@-2700 Available Area: Service is available in CDMA 800 MHz and 1900 MHz Digital Service Areas only. Security Features are only available in Verizon Wireless' CDMA 800 MHz and 1900 MHz NationalAccess Service Area. Nationwide activation with local phone numbers.</p>	
<p>Notes: Use of the service is subject to the terms and conditions of the Service Agreement. Verizon Wireless may make changes to the Service Agreement and or the Calling Plan, including, without limitation, changes to content, rates, business practices and policies at any time in accordance with the terms and conditions in the agreement. NSA approved and Verizon Wireless certified Type I secure wireless device required. Activation of government secure devices is available only to authorized users. SIP server provisioning may be required. Networks not available in all areas. Coverage, service and offers not available in all areas.</p> <p>Government Secure Service Terms and Conditions: Activation of Government Secure Service for QSec@-800 and QSec@-2700 devices is available only with the activation of the "Asynchronous Data" feature. Networks not available in all areas. Rates based on use of phone as programmed with Verizon Wireless' current Preferred Roaming List (PRL). The International Dialing feature and procedures apply for calls to Puerto Rico and the U.S. Virgin Islands. Rates do not apply to credit card or operator assistance calls. Airtime rates and other charges may apply to features. Monthly allowance minutes do not apply while roaming outside of the home airtime area. Automatic roaming may not be available in all areas and rates may vary for calls placed while roaming. Verizon Wireless long distance required. Long distance and roaming rates for international calls, where available, may vary. Calls placed while traveling outside the Verizon Wireless network may take longer to be billed. Airtime rounded up to next full minute, so actual allowance may vary. Airtime allowance minutes are not transferable. Unused airtime minutes are lost. Airtime is charged to toll-free numbers. Calls to "911" and certain other emergency services are toll and airtime free. Charges for calls that connect begin when you press the "SEND" or "CONNECT" button, or upon connection to system. On incoming calls, charges may begin prior to the phone ringing and before you press "SEND" to receive the call. Charges end when the call or data session disconnect from system, which may be a few seconds after you press "END" or "DISCONNECT" button. When you place calls that ring for 60 seconds or more, you may be billed at normal airtime rates even when such calls are busy or unanswered. Calls to certain fax/data modems incur charges, though it may sound as if call was unanswered.</p>	

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Verizon Wireless Terms and Conditions

Verizon Wireless Calling Plan Optional Services. Additional fees may be required as per the individual calling plans

Calling Plans and Associated Charges: Some calling plans or monthly access price points may not be available in all markets. Subscriber's first partial and full month's access will not be refunded after activation of the Wireless Service. Activation fees are waived for all Government Subscribers. Charges for calls will be based on the cell sites used, which may be outside the calling plan coverage area even when the Subscriber is physically within the coverage area. Time of the call is based on the telephone switching office that carries the call, which may be different from the time of day shown on Subscriber's phone. Rates do not apply to credit card or operator-assisted calls, which may be required in certain areas. Usage rounded up to the next full minute. Unused minutes and/or Megabytes are lost. On outgoing calls, charges start when Subscriber first presses SEND or the call connects to a network, and on incoming calls, when the call connects to a network (which may be before it rings). A call may end several seconds after Subscriber presses END or the call otherwise disconnects. Calls made on the Verizon Wireless network, are only billed if they connect (which includes calls answered by machines). Billing for airtime and related charges may sometimes be delayed. Calls to "911" and certain other emergency services are toll-free and airtime-free, however, airtime may be charged when dialing toll-free numbers. All features may not be available in all Verizon Wireless markets.

Home Airtime and Roaming: Home airtime minutes apply when making or receiving calls from a calling plan's home rate and coverage area. Coverage information is available at www.verizonwireless.com. Airtime is rounded up to the next full minute. Allowance minutes/Megabytes are not transferable except as may be available on calling plans with sharing. Subscribers must periodically dial *228 to update roaming information. Automatic roaming may not be available in all areas and rates may vary. Roaming charges may be delayed to a later bill.

Long Distance: Unlimited domestic long distance is included when calling from the calling plan's home rate and coverage area, unless otherwise specified in the calling plan.

Customer's Cell Phone Number and Caller ID. Verizon Wireless will assign one Mobile Telephone Number ("MTN") to each Subscriber line. Other than as required to port an MTN, Customer does not have any property right in the MTN and Verizon Wireless may change, reassign, or eliminate an MTN upon reasonable notice to Customer under certain circumstances, including fraud prevention, area code changes and regulatory or statutory law enforcement requirements.

Verizon Wireless Calling Plan Included Features

Call Waiting ^{1,6}	Three Way Calling ^{1,6}
Call Forwarding ⁶	No Answer/ Busy Transfer ⁶
Caller ID ^{2,6}	Basic Voice Mail ^{3,6}
411 Connect sm ^{4,6} (Directory Assistance)	Basic TTXT Messaging ⁵

¹Airtime charges apply to all calls simultaneously.

²When making a call, Subscriber's MTN may be displayed to the receiving party with Caller ID capable Equipment. Caller ID service may not be available outside home airtime rate and coverage areas, and may not be compatible with certain enhanced features. Caller ID can be blocked for most calls by dialing *67 before each call, or by ordering per-line call blocking where available. Calls to some numbers, such as toll-free numbers, cannot be blocked.

³Airtime charges apply to message retrieval.

⁴411 Connect, directory assistance with automatic call completion is subject to a per call fee plus airtime charges. Directory assistance rates are subject to change.

⁵TXT Messaging offered at the prevailing rate, currently \$0.02 per inbound and \$0.10 per outbound message per address. TXT message charges are subject to change.

⁶Feature not included on NationalAccess and BroadbandAccess Unlimited or Megabyte (MB) calling plans at no charge, but are available at the prevailing Verizon Wireless rates.

Push to Talk: Push to Talk capable Equipment required. Push to Talk capable Equipment can only be used with a Push to Talk calling plan. **Subscribers switching from a Push to Talk Calling Plan to another calling plan will not be able to use Push to Talk capable Equipment with the new plan.** Push to Talk calls may only be made with other Verizon Wireless Push to Talk subscribers. Push to Talk Subscribers may initiate or participate on a call, simultaneously, with as many as 20 total participants (19 members per group plus the originator). Push to Talk groups must be established via the Push to Talk website prior to

initiating a group call. Subscribers may establish as many as 50 group lists of up to 20 participants (19 members per group plus the originator). Existing Push to Talk Subscriber Equipment may require a software upgrade. Push to Talk is only available within the National Enhanced Services Rate and Coverage Area. There will be a delay from the time a Push to Talk call is initiated until the Push to Talk call is first received by the called party. A Push to Talk call will automatically time out after twenty (20) seconds of inactivity. While on a Push to Talk call, incoming voice calls will go directly to voice mail. When on a voice call, a Push to Talk call cannot be received. Network registration information will be sent to the Equipment each time it is powered on in the National Enhanced Services Rate and Coverage Area, each time the Subscriber travels into the National Enhanced Services Rate and Coverage Area, and every 12 hours if the Subscriber stays within the National Enhanced Services Rate and Coverage Area. While the updated network registration information is being sent to the Equipment, incoming voice calls will go directly to voice mail. Contact list cannot be modified from certain Equipment. Subscriber cannot prevent others who have the Subscriber's MTN from entering the MTN into their Push to Talk contact list. Only one person can speak at a time during a Push to Talk call. Push to Talk services cannot be used for (i) access to the Internet, intranets or other data networks, except as the device's native applications & capabilities permit, (ii) any applications that tether Equipment to laptops, personal computers or other devices for any purpose. Please visit our website www.verizonwireless.com for additional Push to Talk information.

Mobile to Mobile: Mobile to Mobile minutes apply when making calls directly to or receiving calls directly from another Verizon Wireless Subscriber while in the America's Choice Home Rate and Coverage area. Mobile to Mobile does not apply to fixed wireless devices with usage substantially from a single cell site, for Push to Talk calls, if Call Forwarding or No Answer/Busy Transfer features are activated, or to data usage. Mobile to Mobile is not available to Subscribers whose current wireless exchanges restrict the delivery of Caller ID. Mobile to Mobile minutes will be applied before home airtime minutes.*

Night and Weekends: Applies to calls made in a calling plan's home rate and coverage area only during the following hours: 9:01pm Friday through 5:59am Monday and 9:01pm to 5:59am Monday through Friday.*

***NOTE:** If both Night and Weekend and Mobile to Mobile minute allowances apply to a given call, Mobile to Mobile minutes will apply before Night and Weekend minutes. However, if either allowance is unlimited, the unlimited allowance will always apply first.

TXT Messaging: TXT Messaging includes Short Message Service (SMS up to 160 characters) and Enhanced Messaging Service (EMS up to 1120 characters). Enhanced TXT Messages sent to most SMS handsets will be delivered as multiple TXT messages of up to 160 characters each. Subscribers have the option to have text messages disabled entirely without affecting voicemail or other related services. TXT Messaging plans do not include Operator Assisted Messaging or International Messaging, which is available for 25¢ per message sent and 10¢ per message received; see www.vtext.com for details and countries. Verizon Wireless is not responsible for information sent using TXT Messaging or Enhanced TXT Messaging. Verizon Wireless cannot guarantee that messages will be received and is not responsible for messages that are lost or misdirected. Messages not delivered after 5 days are automatically deleted. Airtime charges do not apply to the sending or receiving of text messages. When sending messages from Equipment, the sender's MTN will always be sent to the destination, even if Caller ID is used to block voice calls.

Mobile to Mobile Messaging: Cannot be combined with any other package that includes a TXT or PIX&FLIX allowance. Mobile to Mobile Messaging applies only to TXT/ PIX/ FLIX messages sent to and received from other Verizon Wireless Subscribers' phones, while both wireless Subscribers are within the National Enhanced Services Rate and Coverage Area. Additional messages apply to PIX Place, VTEXT/ TXT Alerts/ getAlerts, Instant Messaging (IM), Email, Premium Text Services, TXT/PIX/FLIX sent to non-Verizon Wireless customers, these messages will be decremented from the Subscriber's Additional Message allowance, or billed as overage. Additional Messages may not be applied toward International TXT Messaging, which cost 25¢ per message sent and 10¢ per message received; see www.vtext.com for details and countries.

Multi-Media Messaging (MMS): Multi-Media Messaging (MMS) includes Picture (PIX) and Video (FLIX) messaging and is only available within the National Enhanced Services Rate and Coverage Area. In addition to MMS charges, MMS uses calling plan home airtime minutes or kilobytes. Canceling an MMS after pressing SEND may result in sent messages that contain only partial content. Subscriber will be charged for outgoing MMS, even if not received by the intended recipient, or even if only partial content is delivered. Subscriber will not be charged for incoming MMS unless received. MMS that cannot be delivered within 5 days will be deleted. MMS is not available for use with a Mobile Office Kit. Camera phones are prohibited in some places. Subscribers are solely responsible for complying with all applicable laws, rules, regulations and policies regarding camera phone use.

V Cast VPak: Subscription to V Cast VPak and V Cast capable Equipment required. Subscriber may download or stream video clips in the BroadbandAccess service area and download 3D games in the NationalAccess and BroadbandAccess service areas. Not all video clips are available for download. The V Cast VPak includes unlimited basic video clips, monthly access to Mobile Web 2.0, and unlimited airtime for Get It Now. Premium video clips are available for an extra charge. V Cast Alerts are sent as TXT Messages and are subject to TXT Messaging pricing and terms and conditions. V Cast cannot be used for (i) access to the Internet, intranet or other data networks or; (ii) any applications that tether Equipment to laptops, personal computers, or other devices for any purpose. Get It Now and Mobile Web 2.0 terms and conditions apply and can be found at www.verizonwireless.com

Mobile Web: Airtime charges apply when using Mobile Web. Mobile Web Alerts are sent as TXT Messages and are subject to TXT Messaging pricing, terms and conditions. Complete terms and conditions for Mobile Web may be found at www.verizonwireless.com

International Long Distance: International Long Distance is available but may be subject to a 90-day payment history with Verizon Wireless. International long distance rates will vary and do not apply to calls to Canada, Puerto Rico, the U.S. Virgin Islands and some U.S. Protectorates, or to credit card or operator assisted calls.

Verizon Wireless International Long Distance Value Plan: Requires subscription to a qualifying calling plan and international dialing capability (I-DIAL). The ability to make international calls is not guaranteed and may be restricted without notice. Rates apply only on calls to Value Plan countries made from calling plan home airtime rate and coverage areas. If a calling plan includes calls to any Value Plan country, those calls will be billed per the terms of the calling plan except when roaming on another carrier's network, in which case that carrier's rates will apply. Current international calling rates may be found at www.verizonwireless.com.

International Roaming (Global Phone): Availability of calling features and TXT messaging varies by country and network. Existing Subscribers who purchase a Global Phone may have to set up a new voice mailbox and, if so, will lose access to previously stored messages upon activation of Global Phone. Voice mail messages will be time-stamped Eastern Time. Calls to voice mail will appear on the bill as calls to the Subscriber's MTN. Actual availability of service in foreign countries may vary and is subject to change. Taxes and other regulatory surcharges may apply and may vary by country. While roaming on another carrier's wireless network, dialing rates and country availability may vary due to the roaming carrier's international dialing policies. Billing for airtime used when roaming may be delayed up to two billing cycles. By using Equipment outside the United States, Subscriber is solely responsible for complying with all applicable foreign laws, rules and regulations ("Foreign Laws"), including Foreign Laws regarding use of wireless phones while driving and use of wireless camera phones. Verizon Wireless is not liable for any damages that result from Subscriber's failure to comply with Foreign Laws.

Roaming in CDMA countries outside of the US: Roaming in CDMA countries is \$0.69 per minute and only in "CDMA" mode where service is available. An update to Equipment software is required to roam in S. Korea.

Roaming in GSM countries: CDMA/GSM Global Phone, activated in the United States with compatible Subscriber Identity Module (SIM) card required. Rates, terms and conditions apply only when roaming on participating GSM networks in published Global Phone countries. Service may be available in additional countries, but airtime rates, availability of calling features, and ability to receive incoming calls (including return calls from emergency services personnel) may be restricted. Where TXT messaging is available, Customer will be charged \$0.50 for each message sent and \$0.05 for each message received. TXT messaging rates are subject to change. TXT messages cannot exceed 140 characters and may be sent only to MTNs of (i) Verizon Wireless customers, and (ii) customers of foreign wireless carriers that participate in international text messaging. Check www.vtext.com for the most current list of participating foreign carriers. TXT messages cannot be sent to e-mail addresses.

VZAccess and VZEmail (Mobile Broadband & Data Services)

VZAccess and VZEmail Calling Plans and Features: VZAccess includes NationalAccess (IXRTT) and BroadbandAccess (EVDO/4G) calling plans. VZEmail includes PDA/Smartphone and BlackBerry calling plans. VZAccess and VZEmail usage is subject to VZAccess Acceptable Use Policy, available on www.verizonwireless.com. VZEmail optional features may only be purchased in conjunction with eligible voice calling plan with a monthly access fee of \$34.99 or higher. Monthly Megabyte allowances apply only to NationalAccess and BroadbandAccess data transmissions. Other data (Quick 2 NetSM or dial-up) transmissions as well as voice calls will be billed at the per minute overage rate according to the VZAccess calling plan. For optional data features, "other data" will be billed as anytime minutes or at the per minute overage rate according to the underlying calling plan. When traveling outside the National Enhanced Services Rate and Coverage Area, Subscribers may be charged at the "other data" rate for data usage. NationalAccess data sessions require a NationalAccess capable PC Card, PDA, BlackBerry or handset with its compatible Mobile Office Kit, and must be placed within NationalAccess service area. BroadbandAccess data sessions require BroadbandAccess capable Equipment and must be placed within BroadbandAccess service area. PDA/Smartphone and BlackBerry users that move from a VZEmail plan or feature, or a Voice and Data Choice Bundle to another calling plan will not be able to use their PDA/Smartphone or BlackBerry on the new calling plan and will need to purchase or provide compatible voice Equipment to switch to the new calling plan. For current NationalAccess and BroadbandAccess service areas, please visit www.verizonwireless.com. All data sessions automatically terminate after 24 hours of activity and on unlimited calling plans after 2 hours if inactivity. Data session is inactive when no data is being transferred. Data session may seem inactive while data is actively being transferred to Equipment, or may seem active when it is actually cached and not transferring data. Subscriber MUST press or click END or DISCONNECT button to ensure that session disconnects and charges cease. Third-party applications may automatically reinitiate data sessions without the Subscriber pressing or clicking SEND or CONNECT button. Voice calls cannot be received when an e-mail or other data transmission is

occurring. Voice calls are possible when NationalAccess data session is inactive; however, charges apply simultaneously to the data session and the voice call in accordance with the applicable calling plan. Voice calls are not available with BroadbandAccess. Customer must maintain virus protection when accessing the service. Customer is responsible for all charges, including all data sent and received and "overhead" whether or not Subscriber or recipients actually receive the data. "Overhead" is all data that is in addition to user-transmitted data, such as control, operational and routing instructions, error-checking characters and retransmissions of user-data messages that are received in error. VZEmail calling plans and optional features not available with PC cards or wireless modems, including wireless Equipment tethered to a PC. In order to use some VZEmail features and applications, Subscriber's PC (or server where applicable) must be powered on, able to receive e-mail, and have Equipment manufacturer software (BlackBerry Desktop, Wireless Sync or GoodLink) installed. If Equipment is turned off or if the Subscriber travels outside the NationalAccess service area, e-mail messages will be automatically stored for up to 7 days and forwarded when the Subscriber returns to the NationalAccess service area. Receiving e-mail attachments and graphics may be limited based on the Equipment model or software. With some Equipment, e-mails received may display only the first 2 kilobytes of information with additional 2 kilobyte increments delivered at the Subscriber's request.

Unlimited Data Plans and Features (such as NationalAccess, BroadbandAccess, Push to Talk, and certain VZEmail services) may ONLY be used with wireless devices for the following purposes: (i) Internet browsing; (ii) email; and (iii) intranet access (including access to corporate intranets, email, and individual productivity applications like customer relationship management, sales force, and field service automation). The Unlimited Data Plans and Features MAY NOT be used for any other purpose. Examples of prohibited uses include, without limitation, the following: (i) continuous uploading, downloading or streaming of audio or video programming or games; (ii) server devices or host computer applications, including, but not limited to, Web camera posts or broadcasts, automatic data feeds, automated machine-to-machine connections or peer-to-peer (P2P) file sharing; or (iii) as a substitute or backup for private lines or dedicated data connections. This means, by way of example only, that checking email, surfing the Internet, downloading legally acquired songs, and/or visiting corporate intranets is permitted, but downloading movies using P2P file sharing services and/or redirecting television signals for viewing on laptops is prohibited. For individual use only and not for resale. We reserve the right to protect our network from harm, which may impact legitimate data flows. We reserve the right to limit throughput or amount of data transferred, and to deny or terminate service, without notice, to anyone we believe is using an Unlimited Data Plan or Feature in any manner prohibited above or whose usage adversely impacts our network or service levels. Anyone using more than 5 GB per line in a given month is presumed to be using the service in a manner prohibited above, and we reserve the right to immediately terminate the service of any such person without notice. We also reserve the right to terminate service upon notification to the customer.

Unlimited VZAccess and VZEmail: NationalAccess, BroadbandAccess, and GlobalAccess data sessions may be used for the following purposes: (i) Internet browsing, (ii) e-mail, and (iii) intranet access (including access to corporate intranets, e-mail and individual productivity applications like customer relationship management, sales force and field service automation). Unlimited VZAccess, VZEmail and Push to Talk services cannot be used (i) for uploading, downloading or streaming of movies, music or games, (ii) with server devices or with host computer applications, other than applications required for BlackBerry or Wireless Sync service, including, but not limited to, Web camera posts or broadcasts, automatic data feeds, Voice over IP (VoIP), automated machine-to-machine connections, or peer-to-peer (P2P) file sharing, or (iii) as a substitute or backup for private lines or dedicated data connections. Additionally, Unlimited VZEmail services cannot be used for, (i) access to the Internet, intranets or other data networks, except as the Equipment's native applications and capabilities permit, or (ii) for any applications that tether Equipment to laptops or personal computers other than for use of the Wireless Sync or BlackBerry Solutions. Unlimited BroadbandAccess and NationalAccess data sessions automatically terminate after 2 hours of inactivity, unless Subscriber has Mobile IP (MIP) capable Equipment.

VZEmail Megabyte (MB) Data Plans: Megabyte allowance and charges for kilobytes over the monthly allowance apply to NationalAccess and BroadbandAccess data sessions and are rounded to next full kilobyte at end of each billing cycle. Only total of kilobytes transmitted above allowance each billing cycle may appear on bill.

VZEmail Server Software (Wireless Sync Enterprise Server, GoodLink Server & BlackBerry Enterprise Server (BES)): Verizon Wireless is not the licensor of the Wireless Sync Enterprise Server, GoodLink Server or BES Server and makes no representations or warranties whatsoever, either express or implied, with respect to such servers and associated software. The Wireless Sync Enterprise Server software is manufactured by Intellisync. The GoodLink Server is manufactured by, and sold separately by Good Technology. The BES software is manufactured by Research in Motion ("RIM"). Any license for such software must be obtained directly from the software manufacturer either upon purchase or installation of the software. Customer support for the Wireless Sync Enterprise Server, GoodLink, or BES software must be obtained from the software manufacturer. If Verizon Wireless in its sole discretion determines that a PDA or BlackBerry related inquiry from a Subscriber is related to the Wireless Sync Enterprise Server, GoodLink or BES software and not one concerning Equipment or desktop software, it may transfer the service request to appropriate representatives of the software manufacturer. When you use Microsoft's Exchange ActiveSync, Notify's NotifyLink, or Intellisync's Intellisync Mobile Suite, every time you receive an email or other update you may

be charged for an incoming TXT Message. To avoid TXT Messaging charges, you can set up timed synchronization or manually initiate synchronization.

NationalAccess Roaming Feature: Not for use with Mobile Office Kits. Dynamic IP addresses will be assigned when roaming. Usage rounded up to next full kilobyte. For information on where NationalAccess Roaming is available, see www.verizonwireless.com.

GlobalAccess: Global PC Card required for international use. Global PC Cards will not work in the United States or Canada and GlobalAccess Subscribers will need a NationalAccess or BroadbandAccess PC card for domestic use. The domestic and Global PC Cards cannot be used at the same time. GlobalAccess Subscribers must activate and update their Preferred Roaming lists while in the National Enhanced Services Rate and Coverage Area every three months. Verizon Wireless reserves the right to terminate the service of any Subscriber whose total usage is less than half on the Verizon Wireless National Enhanced Services Rate and Coverage Area over three consecutive billing cycles. Verizon Wireless SIM Cards are for use only with the Global PC Card and only for the purpose of this service. Subscriber is responsible for any unauthorized use of its SIM Cards and must safeguard security codes. Upon termination of service, Subscriber must destroy SIM Card. By using your Global PC Card outside the United States, Subscriber is solely responsible for complying with all applicable Foreign Laws. Verizon Wireless will not be liable for any damages that result from Subscriber's failure to comply with Foreign Laws.

GlobalEmail: GlobalEmail capable equipment required. Verizon Wireless reserves the right to terminate the GlobalEmail service of Subscribers that have less than half of their usage on the Verizon Wireless National Enhanced Services Rate and Coverage Area over three consecutive billing cycles. SIM Cards are for use with GlobalEmail Equipment, and only for the purpose of GlobalEmail service. Customer is responsible for any unauthorized use of SIM Cards, and must safeguard security codes. Upon termination of service, please destroy any applicable SIM Cards. Subscribers using GlobalEmail outside the United States, agree that they are solely responsible for complying with all applicable foreign laws, rules and regulations ("foreign laws"). Customer agrees that Verizon Wireless is not liable for any damages that result from Subscriber's failure to comply with foreign laws. GlobalEmail Subscribers must activate and update their Preferred Roaming lists while in the National Enhanced Services Rate and Coverage Area every three months. TXT messaging billed at standard domestic and international TXT Messaging rates. Existing Verizon Wireless Subscribers migrating to GlobalEmail plans may be required to extend their Line Term.

Share Option

Share Option: Sharing is available only among Government Subscribers on applicable calling plans choosing the Share Option.

America's Choice for Business & Voice and Data Choice Bundles for Business Subscribers: (NOTE: Subscribers to America's Choice for Business and Voice and Data Choice Bundles for Business can share voice minutes across these plans and price points subject to some billing system limitations.). Sharing on these calling plans is for voice home airtime minutes only. Customer must maintain a minimum of five (5) Government Subscriber lines, all choosing a qualifying plan with Share Option. Sharing may only be available among Subscribers activating Wireless Service in the same Verizon Wireless market or group of markets (geographic regions may contain multiple Verizon Wireless markets). Sharing may require all Subscribers to be on the same billing account. Each sharing Subscriber's unused anytime minutes will pass to other sharing Subscribers that have exceeded their anytime minutes during the same monthly billing period (Mobile to Mobile minutes and Night and Weekend minutes do not share). Each sharing Subscriber's Monthly Home Airtime Allowance Minutes apply first to that line. Unused Monthly Home Airtime Minutes are then shared with other sharing Subscribers that have exceeded their Monthly Home Airtime Allowance in order of highest usage. At the termination of the Agreement, Government Subscriber lines on America's Choice for Business with Share Option may be migrated onto applicable retail consumer pricing or Government pricing. Calling plan changes may not take effect until the billing cycle following the change request. Based on the geographic location of Customer's Government Subscribers, some Customers may have to have sharing Subscribers activated in more than one Verizon Wireless billing system. Sharing among Subscribers in multiple Verizon Wireless billing systems requires online invoicing or reporting, and a minimum of one hundred (100) Government Subscribers all choosing the Share Option. Unused minutes for cross billing system sharing will be distributed proportionally as a ratio of the minutes needed by each sharing Subscriber to the total minutes needed by all sharing Subscribers. Accounts that share across Verizon Wireless billing systems require set up that may take thirty (30) to sixty (60) days.

4.0 Regulatory Surcharges and Fees

Verizon Wireless' pricing does not include federal, state, local or foreign fees, assessments or other charges (collectively "fees"), which must be billed based on the jurisdiction in which the subscriber's cellular number is set up and located. Fees vary by state and local areas and are subject to change without notice.

Verizon Wireless cannot provide a comprehensive list of all charges and regulatory fees required and assessed when using a wireless device because they vary greatly from one jurisdiction to another.

In addition to taxes, surcharges and fees that we are required to collect, we will also collect charges to recover or help defray costs of taxes and governmental surcharges and fees imposed on us, and costs associated with governmental regulations and mandates on our business. These charges include, among others, a Regulatory Charge and a Federal Universal Service Charge, and are described below in more detail. These charges are Verizon Wireless charges, not taxes, and are subject to change. Because these charges are not taxes, your tax exemptions, if any, will not apply to these charges.

Federal Universal Service Charge

Wireless carriers are assessed by the federal government to fund the delivery of universally-affordable telecommunications and information services under the Federal Universal Service Fund (FUSF) program.

The Federal Universal Service Charge (FUSC) is a percentage of the customer's applicable monthly wireless service charges based upon an assessment rate that changes quarterly. The rate for the quarter beginning – October 1, 2012 is 4.04% of the following items:

- Cellular Access for voice calling plans (only on first 79% of this item)
- Verizon Wireless Toll
- Roaming Charges
- Activation Charges
- Re-connect fees
- Landline Connect Fee
- TXT Messaging monthly service
- TXT Messaging usage
- Airtime usage for voice calls
- Mobile to Mobile feature
- Nights and Weekends feature
- Toll free feature

The FUSC on other separately billed interstate and international long distance charges is 17.4%.

The quarterly percentage rate described above for the FUSC is applied in our billing system.

Verizon Wireless also imposes state universal service charges. These charges vary by jurisdiction and are subject to change depending on changes in the state universal service impositions on Verizon Wireless.

Regulatory Charge

The FCC assesses wireless carriers the costs of enforcement, policy and rulemaking. The Regulatory Fee recovers Verizon Wireless' share of these costs, as well as some of the costs of implementing regulatory mandates, such as number portability. The Regulatory Charge is a flat charge of \$0.16 per Mobile Telephone Number (MTN) per month (excluding BroadbandAccess and NationalAccess Plans) and is \$0.02 per mobile number per month for BroadbandAccess and NationalAccess Plans, but is subject to change over time.

Regulatory fees impacting the wireless industry are constantly evolving and are subject to change without notice. For more information you can visit the FCC's website at www.fcc.gov.

The FUSC and Regulatory Charge are included in the "Verizon Wireless Surcharges" section of the bill.

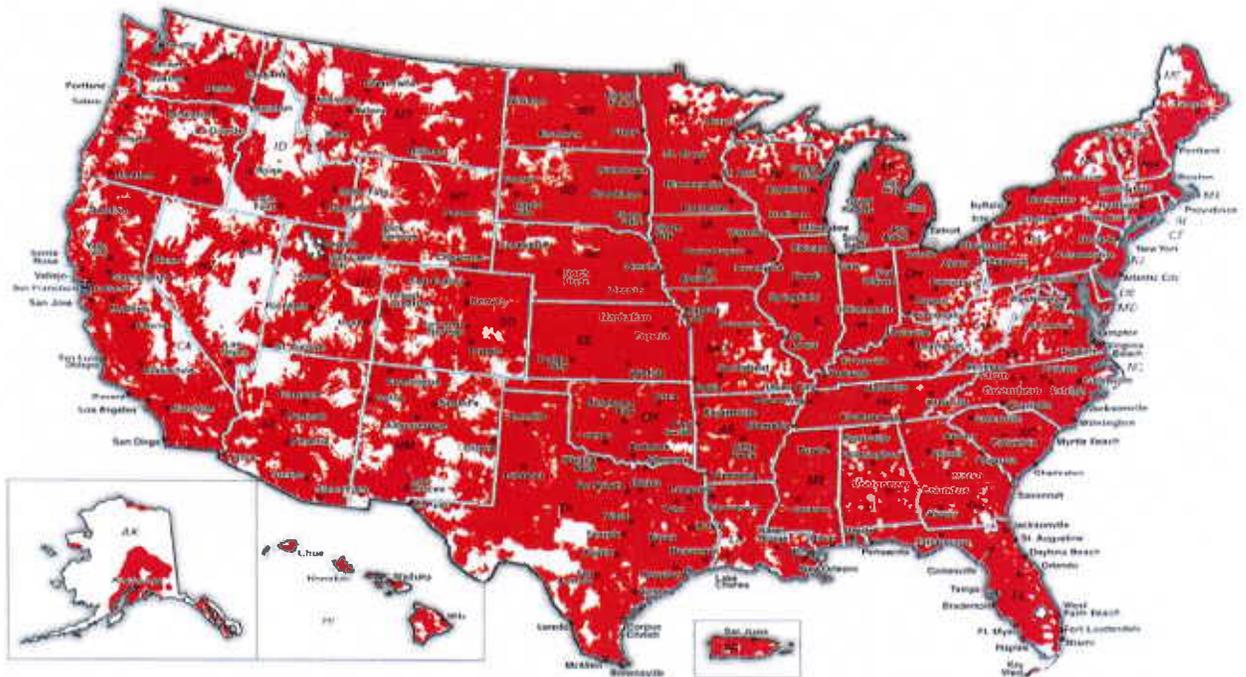
5.0 Coverage Map

Nationwide Wireless Service

Verizon Wireless subscribers have access to one of the largest, most reliable networks in the country, providing coverage to 235 million Americans, in 97 of the top 100 markets. Nationwide, your calls go through.

Nationwide and National Mobile to Mobile Calling

Call more people and use zero minutes with Unlimited Mobile to Mobile Calling to more than 80 million Verizon Wireless customers.



Important Map Information:

This map is not a guarantee of coverage and may contain areas with no service. This map reflects a depiction of predicted and approximate wireless coverage. The coverage areas shown do not guarantee service availability and may include locations with limited or no coverage. Even within a coverage area, there are many factors, including network capacity, your device, terrain, proximity to buildings, foliage, and weather, that may impact availability and quality of service. An all-digital device will not operate or be able to make 911 calls when digital service is not available. The Nationwide Rate and Coverage Area includes networks run by other carriers; some of the coverage depicted is based on their information and public sources, and we cannot assure its accuracy. See verizonwireless.com/coverage/locator for additional coverage information.



Network details @ coverage.maps.atvzw.com © 2010 Verizon Wireless

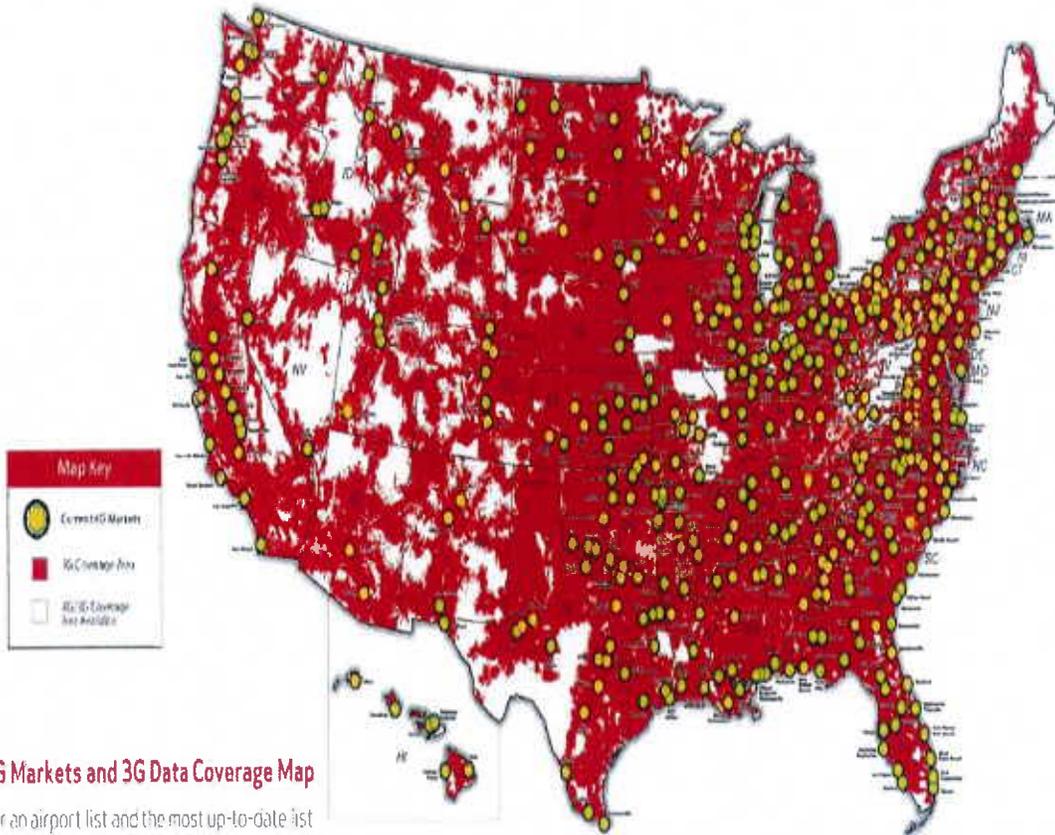
This Quotation is valid for ninety (90) days from November 20, 2012 (except for promotional pricing which may expire sooner). Data furnished in this document shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the document.

COVERAGE MAP

THE LARGEST HIGH-SPEED WIRELESS NETWORK IN AMERICA.



Available in over 330 cities nationwide.



Important Map Information:

This map does not guarantee coverage. This map depicts predicted and approximate wireless coverage, and may contain areas with limited or no service. Even within a coverage area, many factors, including network capacity, your device, terrain, proximity to buildings, foliage and weather, may affect availability and quality of service. The Nationwide, Canada, and Mexico Rate and Coverage Areas may include networks run by other carriers; some of the coverage depicted is based on their information and public sources and we cannot guarantee its accuracy. See verizonwireless.com/coveragelocator for additional information.

This Quotation is valid for ninety (90) days from November 20, 2012 (except for promotional pricing which may expire sooner). Data furnished in this document shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the document.

6.0 Equipment

The Government Equipment Matrix below reflects the pricing for equipment that is being made available to Government Liable Subscribers as Open Market items. None of the equipment listed are products listed on GSA Federal Supply Schedule Contract No. GS-35F-0119P (and, pursuant to FAR 8.402(f), should be noted applicably on all procurement documents including but not limited to BPAs, or individual task or delivery orders). The prices of equipment in the attached Equipment Matrix have been discounted and are in effect through 12/31/12 for new cellular service activations and eligible equipment upgrades. Equipment purchased without service activation is not eligible for discounted pricing and will be charged full retail price. A wireless device must be in service for a minimum of 10 months to be eligible for an equipment upgrade at the discounted pricing regardless of contract vehicle chosen. If you choose to upgrade or replace equipment due to loss or theft of your device prior to completing 10 months of service, you may be charged full retail price. This offer cannot be combined with any other offer. Other restrictions or charges may apply. Prices are subject to change without notice and quantities may be limited. Please contact your sales representative at the time of purchase for the latest equipment pricing. Verizon Wireless reserves the right to disconnect cellular service in the event a number is disconnected from one wireless device and then reconnected on a new wireless device as a means to circumvent the 10 month upgrade policy.

Data /Air Cards

VZW Fivespot	VZW190 Global USB Modem	VZW 4G LTE USB Modem - USB551L	Pantech UML290 4G USB Modem	VZW Jetpack 4G LTE Mobile Hotspot 890L	VZW Jetpack 4G LTE Mobile Hotspot Mifi 4620L	VZW PC770 2-in-1 PC Card and Express Card	VZW MiFi 2200 Mobile Hotspot	VZW USB760	Samsung 4G LTE Mobile Hotspot SCH-LC11
\$0	\$0	\$0	\$0	\$19.99	\$49.99	\$49.99	\$49.99	\$50.00	\$99.99

Cellular Phones

Verizon Wireless CDM8975	Samsung Gusto 2 SCH-u365	LG Cosmos 2 VN251	LG Extravert VN271	LG Revere VN150	Pantech Jest 2 TXT8045	Samsung Intensity 3 SCH-u485	Samsung Brightside u380	Pantech Hotshot CDM8992
\$0	\$0	\$29.99	\$49.99	\$49.99	\$79.99	\$79.99	\$99.99	\$129.99

***Available only on America's Choice 200 / 400 / 600 / 1000 minute rate plans.**

Push To Talk Cellular Phones

Samsung Convoy 2 SCH-u660*	Casio G'zOne Ravlne 2
\$29.99	\$129.99

***Available only on America's Choice 200/ 400 / 600 / 1000 minute rate plans.**

BlackBerries

Rim BlackBerry Curve 3G 9330	RIM - BlackBerry Curve 9310	RIM - BlackBerry Curve 9370	RIM - BlackBerry Torch 9850	RIM - BlackBerry Bold 9930 (While Supplies Last)
\$29.99	\$29.99	\$99.99	\$149.99	\$199.99

PDA/Smartphone

Samsung Galaxy Stellar 4G LTE	Sony Ericsson Xperia Play	LG Enlighten VS700	Pantech Breakout 4G LTE	Pantech Marauder 4G LTE	LG Lucid VS840 4G LTE	LG Vortex VS660	Samsung Illusion i110	HTC Trophy
\$0.00	\$19.99	\$29.99	\$29.99	\$49.99	\$49.99	\$79.99	\$79.99	\$99.99
HTC DROID Incredible 2 ADR6350VW <small>(While Supplies Last)</small>	Motorola DROID X 2 MB870	Motorola DROID RAZR M 4G LTE	Pantech Marauder 4G LTE	Motorola DROID 4 4G LTE	Casio G'zOne Commando C771	LG Spectrum VS920 4G LTE	Motorola DROID RAZR 4G LTE - 16GB	Samsung Galaxy Nexus 4G LTE
\$99.99	\$99.99	\$99.99	\$99.99	\$99.99	\$99.99	\$99.99	\$99.99	\$99.99
Samsung Stratosphere SCH-i405 4G LTE	Samsung Droid Charge SCH-i510	HTC DROID Incredible 4G LTE	HTC Rhyme - ADR6330	Samsung Galaxy S III i535 4G LTE - 16GB	LG Intuition VS950 4G LTE	Motorola Droid Bionic 4G LTE	Motorola DROID RAZR MAXX 4G LTE	HTC Rezound 4G LTE
\$149.99	\$149.99	\$149.99	\$149.99	\$199.99	\$199.99	\$199.99	\$199.99	\$249.99
Samsung Galaxy S III i535 4G LTE - 32GB								
\$249.99								

Government Liability Accounts Only!

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City of Gulf Breeze

Memorandum

To: Mayor and City Council

From:  Edwin A. Eddy, City Manager

Date: 12/5/2012

Subject: Replacement of Fluorescent and Incandescent Lighting with Light Emitting Diodes (LED)

During the review of the City's energy consumption, the subject of replacing the fluorescent and incandescent lighting with light emitting diodes (LED) at City Hall was identified as a potential source of energy savings.

We requested a local provider to review City Hall fixtures and energy consumption and confirm the potential for savings. Don Richards, of MES Gulf Coast Lighting, advises that several benefits would be achieved if the City were to switch from fluorescent and incandescent lighting to LED.

Based on preliminary estimates offered by MES, expenditures for new lighting fixtures to enable the use of LED would be recovered in just over three (3) years. The lighting is superior and requires less maintenance.

RECOMMENDATION:

THAT THE CITY COUNCIL DIRECT STAFF TO PREPARE A SET OF SPECIFICATIONS FOR CONVERSION OF FLUORESCENT AND INCANDESCENT LIGHTING AT CITY HALL TO LED.

Memo

TO: Vernon L. Prather, Director of Public Services

FROM: Mina Lanzetta, NG/Streets & Drainage/Stormwater Supervisor *ML*

DATE: December 5, 2012

RE: Surplus of bucket truck

The city purchased a 1993 Ford bucket truck (used) from Gulf Power in 2004 for \$10,000.00 for the use of tree limb trimming, light replacement in Parks Dept, traffic light maintenance, etc. It currently has 125,488 miles on it and we have spent approximately \$12,000.00 in repairs. If we do decide to make the repairs, our total repair costs could exceed \$20,000.00, twice the amount of the original purchase price.

We sent the truck to Diesel Rebuild for repair on the leveling of the boom but discovered there is extensive work/repair that will be required in the knuckle of the boom (detailed email attached) which will require considerable more money for repairs.

We obtained a second opinion, from Mike Droogsma with Builders Equipment Safety Training, who is familiar with this size and type of vehicle and requested a report. He inspected the truck and his comments report indicated that repairs would be \$8,100.00 minimum up to \$14,600.00 maximum.

It is the consensus of both companies that it is not in the cities best interest to repair this truck.

We are in need of a replacement vehicle but do not believe one of the same size is necessary. There are other vehicles available, one example, vans used by Mediacom with a lift, would suit our needs, have lower maintenance costs and would not require a CDL to operate.

RECOMMENDATION: City Council approve staff's request to surplus bucket truck in next auction and use money received to help fund the purchase of a new unit.

RECOMMENDATION: Authorize staff to prepare bid specifications and advertise for bid a new lift truck/van with an estimated cost of \$ 25,000.00.

attach.



City of Gulf Breeze

Police Department

Robert C. Randle
Chief of Police

Richard Hawthorne
Deputy Chief of Police

December 5, 2012

To: Edwin Eddy, City Manager

From:  Robert Randle, Chief

Re: FBI National Academy

I am very pleased to announce that Sergeant Sharon Armstrong has been selected to attend the FBI National Academy, the most prestigious training facility in the world. Sgt. Armstrong will be attending the Academy from April 7, 2013 – June 10, 2013. The training consists of upper management level courses as well as a physical fitness regimen. In the past, less than one percent of all law enforcement officers in the United States were given the opportunity to attend the National Academy. Today it is less than that as the training is now made available on a global scale. Each NA class normally has 250 attendees. A recent class had 56 International students from around the world, thus making it even more competitive for United State's officers to get selected. Sgt. Armstrong has been with the Police Department for 18 years and has been a sergeant for 12 years. In 2009 she received her Masters Degree in Public Administration/Criminal Justice Administration from the University of West Florida. This training will enable Sgt. Armstrong to take another step up the ladder to upper level management within our department. All costs associated with the NA will be paid for by the FBI, including travel there and back. She will be responsible for incidentals. Myself and Deputy Chief Hawthorne are both graduates of the National Academy, having attended in 1997 and 2001. We are very fortunate that the FBI continues to see the value of selecting officers from our Police Department to attend this world renowned training.

